

September 8, 2021

Honorable Richard E. Neal Chairman, House Ways and Means Committee 1102 Longworth House Office Building Washington, DC 20515

Dear Chairman Neal:

The undersigned organizations representing millions of individually- and family-owned businesses strongly urge you to reject any measures that would raise taxes on Main Street employers as part of the upcoming reconciliation bill.

Individually- and family-owned businesses are the cornerstone of the American economy. They represent nearly all businesses, they employ the vast majority of private sector workers, and they are the building block upon which innumerable communities across this country are built.

The package of tax hikes being considered by the Biden administration and Congress represents a direct assault on these employers. Proposals to raise rates on pass-throughs and C corporations, cap the Section 199A deduction, increase the capital gains tax, and impose capital gains at death would raise taxes on Main Street businesses when they operate, when they are sold, and when they are passed on to the next generation.

This triple threat would lock in unprecedented levels of government spending and taxes that would handicap these businesses, and the communities that rely upon them, for decades to come. They would also violate the President's pledge not to raise taxes on individuals making less than \$400,000 a year. Many individual and family business owners that make less than \$400,000, including the 1.4 million private C corporation owners, family businesses with ownership shares held in trust, and entrepreneurs selling their business after a lifetime of work, will be directly harmed by these tax increases.

As inflation and unemployment remain stubbornly high, Main Streets across the country remain boarded up, their businesses closed and their workers idle. Estimates suggest up to one-third of all private businesses have closed their doors during the COVID-19 lockdowns, with more joining them every day.

Congress should avoid tax policies that harm Main Street employers at any time, much less at this difficult moment in our nation's history. The Biden tax hikes pose a triple threat to the ability of these individually- and family-owned businesses to survive an uncertain future, and we urge Congress to reject them.

Sincerely,

Agricultural Retailers Association Air Conditioning Contractors of America American Council of Engineering Companies American Farm Bureau Federation **American Financial Services Association** American Foundry Society American Hotel & Lodging Association American International Automobile Dealers Association American Lighting Association American Mold Builders Association American Pipeline Contractors Association American Supply Association Asian American Hotel Owners Association Associated Builders and Contractors Associated Equipment Distributors Association of the Wall and Ceiling Industry Auto Care Association **Coalition of Franchisee Associations Construction Industry Round Table Customized Logistics and Delivery Association Distribution Contractors Association Energy Marketers of America Family Business Coalition Financial Executives International** FMI - the Food Industry Association Foodservice Equipment Distributors Association Foundry Association of Michigan **Franchise Business Services** GAWDA Glass Packaging Institute (GPI) **Global Cold Chain Alliance** Heating, Air-conditioning, & Refrigeration Distributors International ICSC Independent Bakers Association Independent Community Bankers of America Independent Electrical Contractors Independent Insurance Agents and Brokers of America Independent Lubricant Manufacturers Association Indiana Cast Metals Association Industrial Fasteners Institute International Association of Plastics Distribution International Foodservice Distributors Association International Franchise Association International Sign Association International Warehouse Logistics Association Irrigation Association

Main Street Employers Coalition Manufactured Housing Institute Material Handling Equipment Distributors Association Metalcasters of Minnesota **Metals Service Center Institute** National Apartment Association National Association of Convenience Stores National Association of Electrical Distributors National Association of Home Builders National Association of Insurance and Financial Advisors National Association of Professional Insurance Agents National Association of Sporting Goods Wholesalers National Association of Truckstops Operators National Association of Wholesaler-Distributors National Automatic Merchandising Association (NAMA) National Beer Wholesalers Association National Cattlemen's Beef Association National Confectioners Association NATIONAL COTTON COUNCIL National Electrical Contractors Association NATIONAL ELECTRICAL MANUFACTURERS REPRESENTATIVES ASSOCIATION (NEMRA) National Federation of Independent Business (NFIB) National Franchisee Association National Grocers Association National Independent Automobile Dealers Association (NIADA) National Lumber & Building Material Dealers Association National Marine Distributors Associations National Multifamily Housing Council National Onion Association National Propane Gas Association National Ready Mixed Concrete Association National Roofing Contractors Association National RV Dealers Assoc (RVDA) National Small Business Association National Stone, Sand & Gravel Association National Tooling and Machining Association National Utility Contractors Association National Waste & Recycling Association North American Association of Food Equipment Manufacturers (NAFEM) North American Die Casting Association **Ohio Cast Metals Association Outdoor Power Equipment and Engine Service Association** Petroleum Equipment Institute (PEI) **Plastics Industry Association Plastics Pipe Institute** Plumbing-Heating-Cooling Contractors—National Association Policy and Taxation Group Power and Communication Contractors Association Precision Machined Products Association

Precision Metalforming Association PRINTING United Alliance Real Estate Roundtable Reserve Organization of America (ROA) Retail Bakers of America **S** Corporation Association Service Station Dealers and Allied Trades Small Business & Entrepreneurship Council Society of Collision Repair Specialists (SCRS) Society of Independent Gasoline Marketers of America Southeastern Lumber Manufacturers Association Specialty Equipment Market Association Spray Polyurethane Foam Alliance Subchapter S Bank Association **Texas Cast Metals Association** The Association for Hose and Accessories Distribution The Council of Insurance Agents & Brokers The Hardwood Federation The Wholesale Florist and Florist Supplier Association **Tile Roofing Industry Alliance Tire Industry Association** Truck Renting and Leasing Association **USA Rice** Western Equipment Dealers Association Wine & Spirits Wholesalers of America