

Introduction

We're pleased to present the **2019 National Multifamily Industry Compensation Survey Report**, based on a survey conducted in partnership with the National Multi Housing Council.

The data contained in this reference is based on the responses of 95 organizations reporting data on 63,707 incumbents to the 2019 National Multifamily Industry Compensation Survey. Refer to the Overview of Survey Participants section for more information including a complete list of this year's survey participants.

This response enabled us to report on a total of 172 geographic areas. Included in this year's National Apartment Survey reports are data presentations for the following geographic delineations:

- United States
- 5 Regions
- 11 Subregions
- 38 States plus the District of Columbia
- 64 Core-Based Statistical Areas
- 53 Combined Statistical Areas

Policies and Practices Section

The Policies and Practices Section includes a Matched Sample Comparison of position data submitted by organizations that participated in both this and last year's surveys.

Compensation Policies and Practices are presented in a broad array of tables organized into these areas:

- Salary Increase Budgets and Range Increases
- Short-Term Incentive/Bonus Plans
- Leasing Incentive Plans
- Turnover
- Miscellaneous Perquisites
- Severance Policies

Contact Us

If you have any questions or comments regarding this report or any of our other products, you may contact us by phone at +1 800 645 5771 or by e-mail at wtwusdata@willistowerswatson.com.