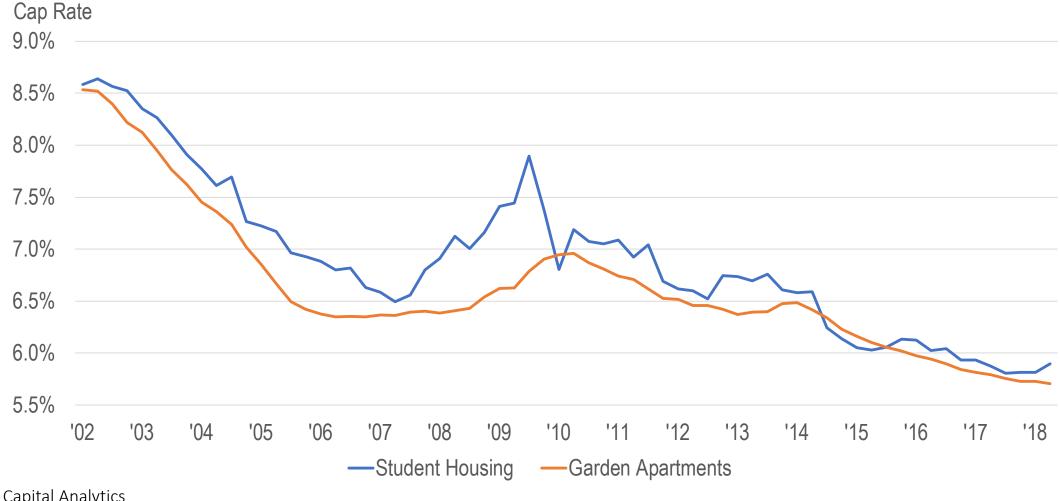
Student Housing Capital Market Trends





Student Housing: Cyclic or Structural Play?

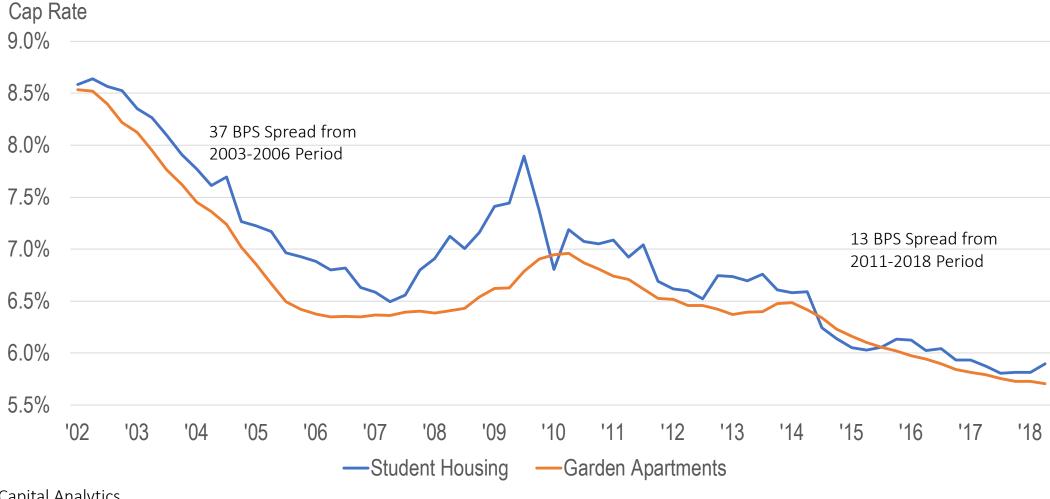


Sources: Real Capital Analytics





Student Housing: Cyclic or Structural Play?

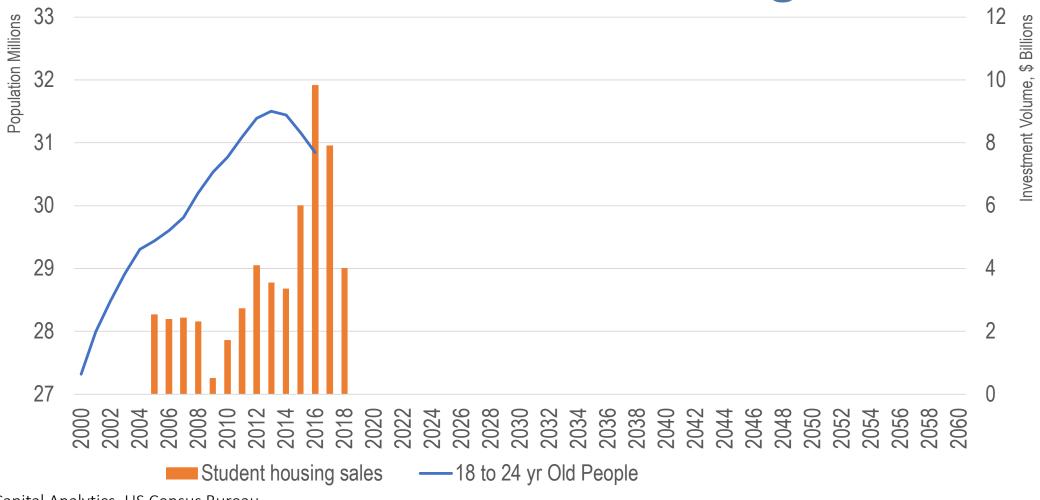


Sources: Real Capital Analytics





Peak US Student Housing?

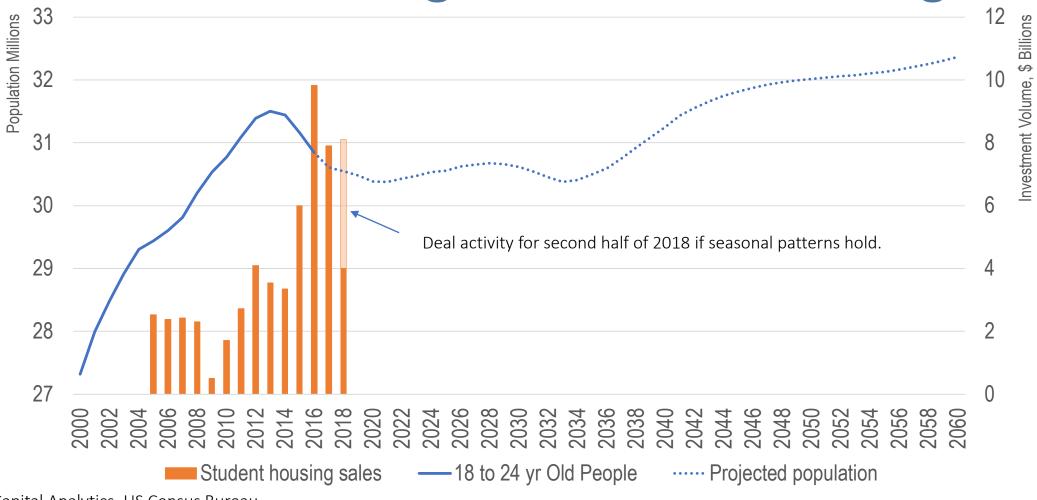


Sources: Real Capital Analytics, US Census Bureau





Student Housing Demand Still Has Legs

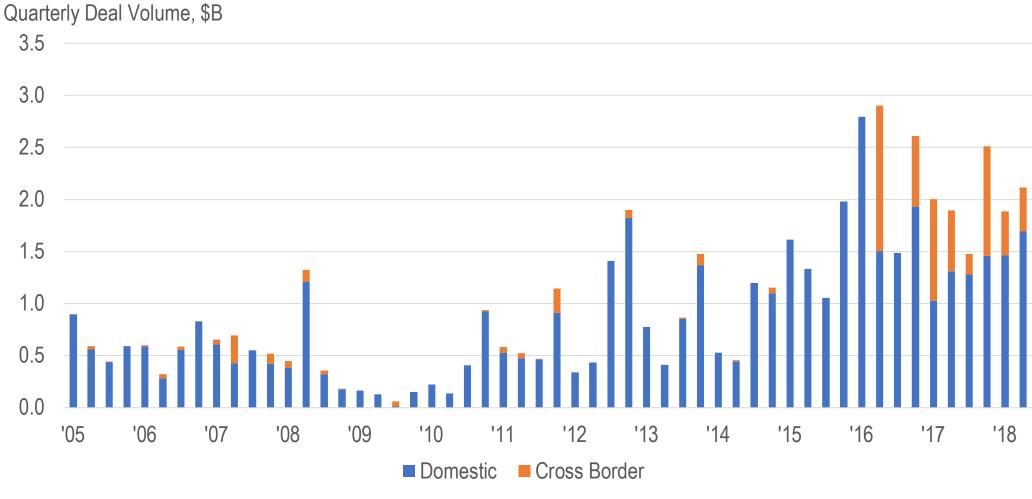


Sources: Real Capital Analytics, US Census Bureau





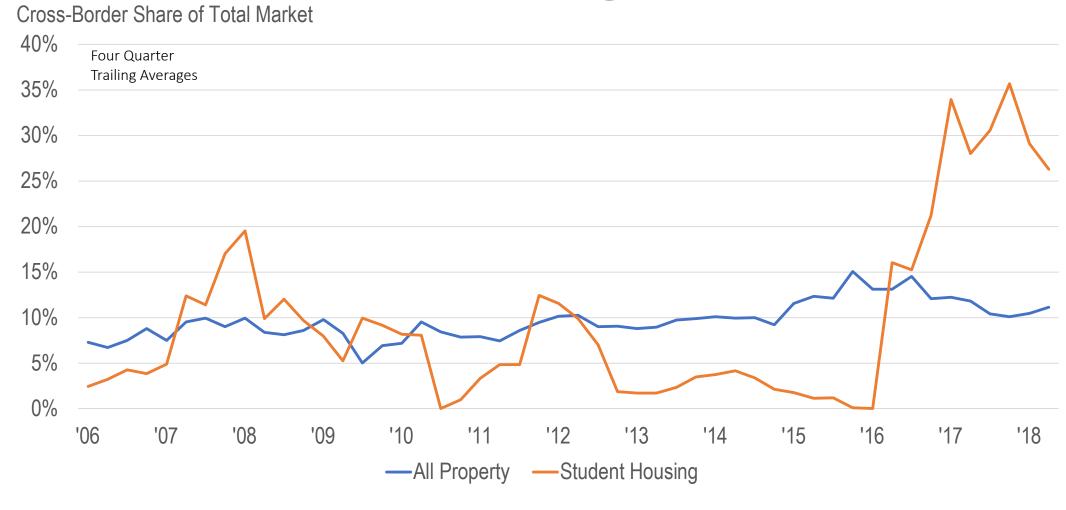
X-Border Investors Boosting Deal Activity







Other Sectors Not Drawing X-Border Investors







Thank You!



Jim Costello





