



NATIONAL
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HOUSING
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COVID-19 Resource Webinar

NMHC Emerging Leaders Assessing the Near-Term Impacts of COVID-19
Part 2

May 7, 2020

Webinar Information

- This webinar was pre-recorded on May 7, 2020 and was not intended for a live audience.
- For further information on the topics covered within this webinar, please visit <https://www.nmhc.org/covid19>. Questions can be emailed to news@nmhc.org.
- This webinar is provided for informational purposes only and is not legal or investment guidance.

Mission Statement

NMHC is the place where the leaders of the apartment industry come together to guide their future success. With the industry's most prominent and creative leaders at the helm, NMHC provides a forum for insight, advocacy and action that enable both members and the communities they build to thrive.

NMHC Emerging Leaders Program

- Designed to cultivate future leaders in the apartment industry.
 - Open to all under-40 employees/at least five years of experience from NMHC member firms
- Three Committee Meetings a year
 - Regional Speaker Series
- Emerging PAC Leaders
- Emerging Leader Committee Leadership



Webinar Agenda

- **Welcome and Overview**
 - Ari Abramson, VP, Acquisitions, Continental Realty
- **Introductions**
 - Erin Beitz, VP, Investments, Carmel Partners
 - Chris Leggee, SVP, Capital Markets, Griffis Investments
 - Field Stern, VP, Investments, Redwood Capital Group
 - Bret Thompson, SVP, Eastdil Secured
- **Fundamental of the Current Landscape**
- **Investment Sales Trend and Deal Making**
- **Acquisitions Valuation and Development Costs**
- **Opportunities and What Comes Next: What is the “New” Strategy**

Introductions



Ari Abramson
Continental Realty



Erin Beitz
Carmel Partners



Chris Leggee
Griffis Investments



Field Stern
Redwood Capital Group



Bret Thompson
Eastdil Secured





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APARTMENT LEADERSHIP RESIDES HERE™

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