

Vincent Matarazzo

Regional VRF Sales Manager

Commercial Systems Specialist

Bio

I am grateful to have served 39 years in the HVAC industry, I have held many different roles, including technical, sales and management, and have worked with a wide variety of products and services. My career started as an HVAC service & Install technician working on rooftops, chillers, air handlers, boilers, and large industrial refrigeration systems. The opportunity to tackle issues related to indoor air quality, comfort and process heating & cooling, hydronics, humidification, building pressurization, and building automation, allowed me to gain experience in residential, commercial and industrial properties.

I had some amazing experiences working for the military and the defense industry on cascade refrigeration systems for ultra- low temperature testing, and HVAC systems for communication sites and data centers. As the demand grew for cleaner, more efficient, carbon free equipment, I had the opportunity to build and commission the first thermal ice storage system in New Jersey, and become involved with VRF and ductless equipment.

Working in the property management field I gained extensive experience with office and residential low, mid and high rise buildings. My work in the building automation and controls field allowed me the opportunity to write advanced control programs for some of the largest properties in the country.

The unfortunate and tragic events like the collapse of the World Trade Center, blackouts, floods, fires, and most recently COVID-19 has exposed me to the field of disaster recovery. I have prepared sites for backup operations and have worked on mitigation, cleanup and recovery of many facilities.

Currently I am a Regional Account Manager (Commercial Systems Specialist) for Johnson Controls International. (JCI)

My wife and I live in northern New Jersey and we have twin boys. Michael is Cadet at the United States Air Force Academy and Nicholas has a sales career in Florida.

My hobbies include auto racing, skiing, swimming and baseball.