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NMHC Emerging Leaders – Assessing the Near-Term Impacts of COVID-19

April 3, 2020

Webinar Information

- This webinar was pre-recorded on April 3, 2020 and was not intended for a live audience.
- For further information on the topics covered within this webinar, please visit <https://www.nmhc.org/covid19>. Questions can be emailed to **news@nmhc.org**.
- This webinar is provided for informational purposes only and is not legal guidance.

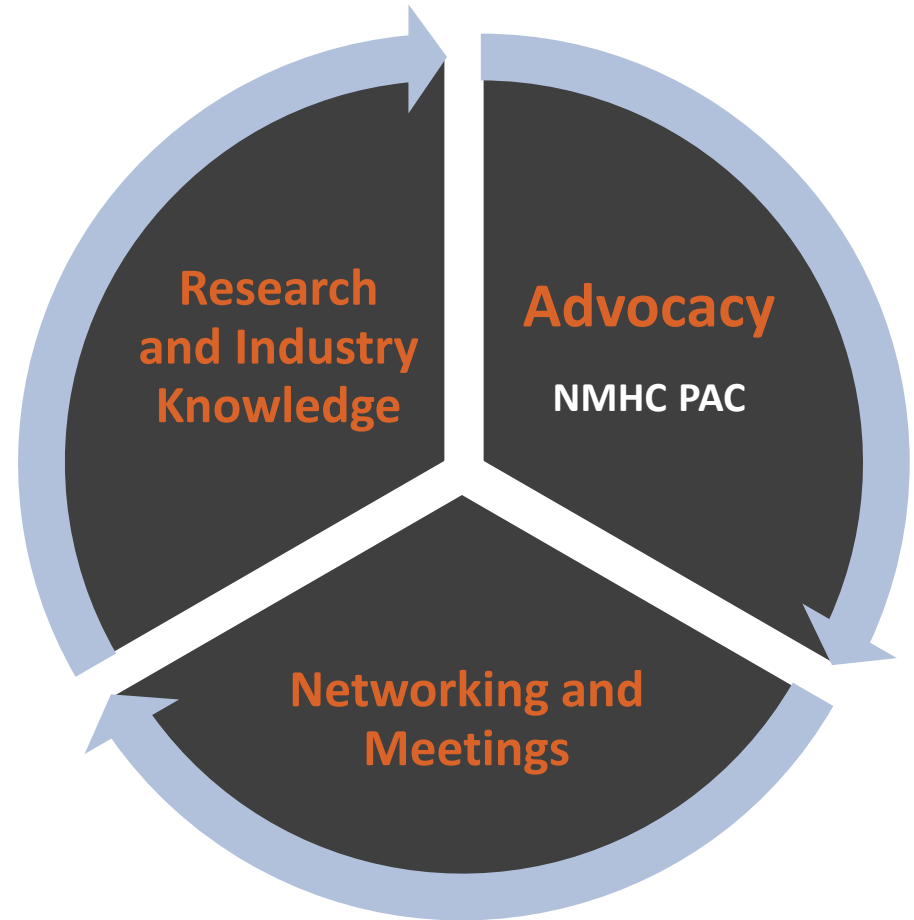
Webinar Host

Ari Abramson
VP, Acquisitions
Continental Realty
Chair, NMHC Emerging
Leaders Committee



NMHC Mission

The mission of NMHC is to create opportunities for the industry's best and brightest to come together to leverage smart decision making and collaborative action to shape a positive future for their business, the multifamily housing industry and the communities they help build.



NMHC Emerging Leaders Program

- Designed to cultivate future leaders in the apartment industry.
 - Open to all under-40 employees/at least five years of experience from NMHC member firms
- Three Committee Meetings a year
- Regional Speaker Series
- Emerging PAC Leaders
- Emerging Leader Committee Leadership



Sign up to participate

Webinar Agenda

- **Welcome and Overview**

- Ari Abramson, VP, Acquisitions, Continental Realty

- **Introductions**

- Will Beam, Managing Director, Investments, Magnolia Capital
 - Ann Caruana, Senior Vice President, Acquisitions, Preservation Equity Fund, WNC, Inc.
 - Chris Goldsmith, Director, Investment Sales, Walker & Dunlop
 - Matt Henney, Managing Director, Investments, Greystar

- **COVID-19 Pandemic and Multifamily Impacts**

- Financing and Pricing Activity
 - Investment and Valuation Insights
 - Affordable Housing Trends
 - Procedural and Operational Impacts

- **Opportunities and What Comes Next**

Introductions



Ari Abramson
Continental Realty



Will Beam
Magnolia Capital



Ann Caruana
WNC, Inc.



Chris Goldsmith
Walker & Dunlop

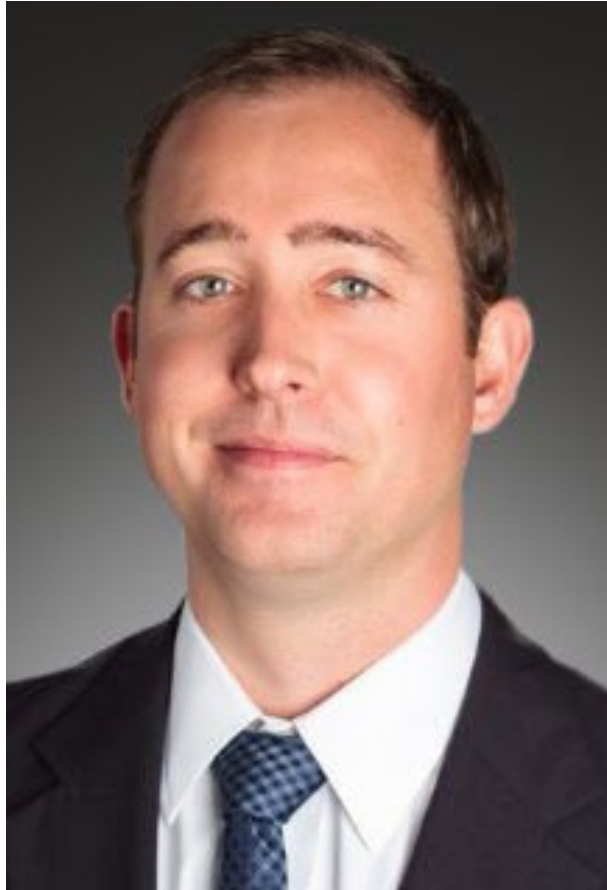


Matt Henney
Greystar

Financing and Pricing Activity



Chris Goldsmith
Director, Investment Sales
Walker & Dunlop



Matt Henney
Managing Director, Investments
Greystar



Investment and Valuation Insights



Ari Abramson
VP, Acquisitions
Continental Realty



Will Beam
Managing Director, Investments
Magnolia Capital



Affordable Housing Trends



Ann Caruana
Senior Vice President, Acquisitions, Preservation Equity Fund
WNC, Inc.



Procedural and Operational Impacts



Ari Abramson
VP, Acquisitions
Continental Realty



Will Beam
Managing Director, Investments
Magnolia Capital



Opportunities and What Comes Next?



Ari Abramson
Continental Realty



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WNC, Inc.



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Matt Henney
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