NATIONAL MULTIFAMILY HOUSING COUNCIL

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NMHC Rent Payment Tracker Weekly Update

April 8, 2020

NMHC Welcome

Doug Bibby
President

NMHC Mission

The mission of NMHC is to create opportunities for the industry's best and brightest to come together to leverage smart decision making and collaborative action to shape a positive future for their business, the multifamily housing industry and the communities they help build.

Webinar Information

- To ensure good sound quality, all attendees will be muted during the webinar.
- To ask a question: type your question in to the Question Box on your control panel. NMHC staff will review and present your question to the speakers at the end of the presentation as time allows.
- Today's webinar is being recorded and will be made available on the NMHC website.
- For further information on the topics covered within this webinar, please visit https://www.nmhc.org/covid19.

This webinar is provided for informational and educational purposes only. NMHC and its data partners have made every effort to ensure the accuracy, timeliness, privacy, and completeness of this information. **While we are dedicated to provide general information to the public, it is not intended to be investment, medical, or legal advice.** NMHC and its data partners assume no responsibility for any injury or damage to persons or property arising out of or related to any use of the information provided in this webinar.

Webinar Agenda

- Welcome and Overview
- **NMHC Rent Payment Tracker**
  - Doug and Sarah Yaussi, Vice President, Business Strategy provide an overview of NMHC's priorities for this data initiative.
- Review Data Methodology
- Dialogue with Data Partners
- Closing Remarks

Doug Bibby
President

Sarah Yaussi
VP, Business Strategy

NMHC Rent Payment Tracker

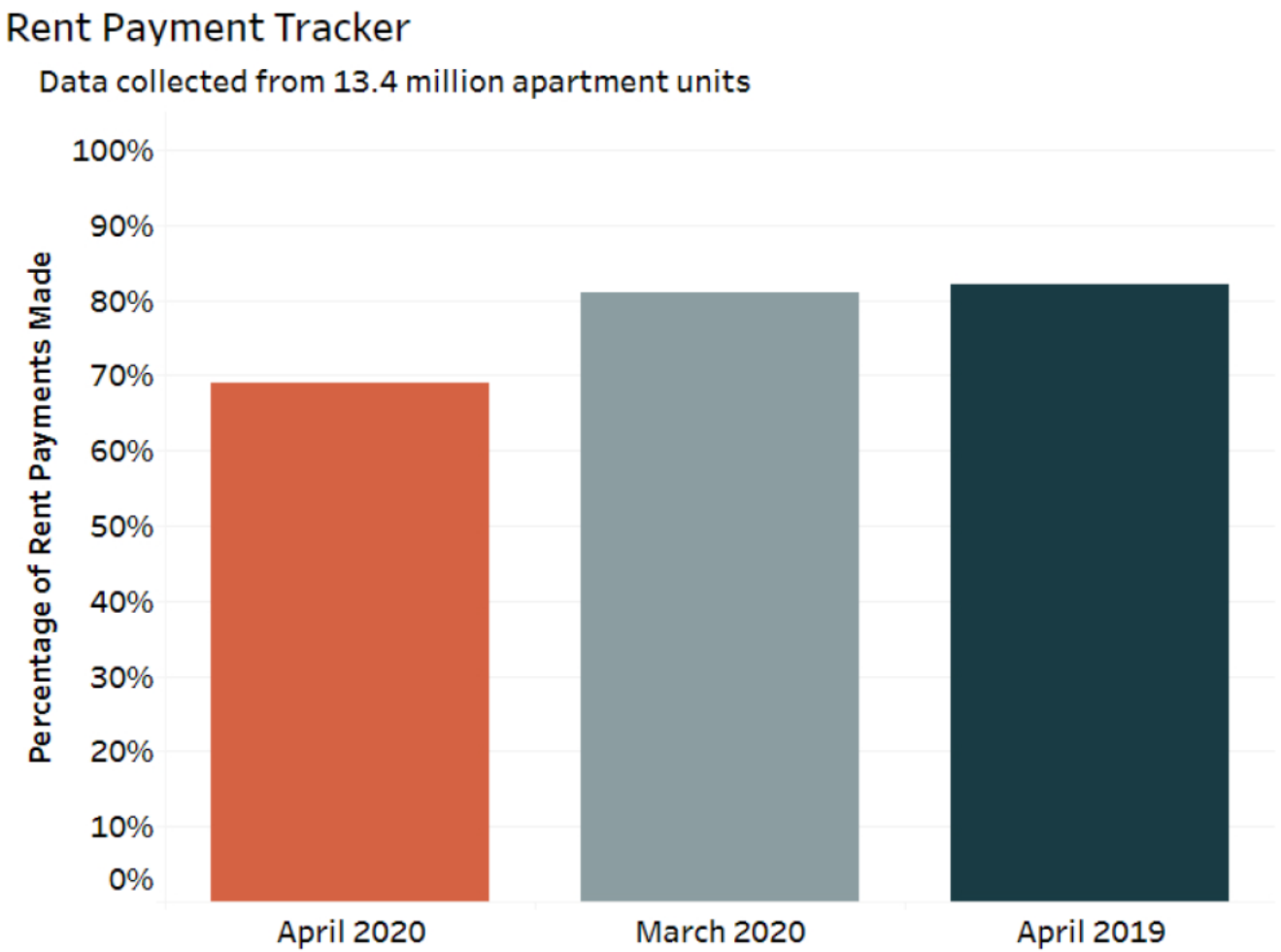
Webinar Agenda

- Welcome and Overview
- NMHC Rent Payment Tracker
- **Review Data Methodology**
  - Caitlin Walter, NMHC's Vice President, Research gives details about the data collection process.
- Dialogue with Data Partners
- Closing Remarks

Data Methodology

Caitlin Walter
Vice President, Research

Rent Payment Tracker Topline Data



Data Methodology

- Collected each week ending Sunday night
  - Week 1: April 1 – April 5
- Partial payments are counted only once monthly, in the first time period it occurs
  - Subsequent payments are not captured
- Single-source date collection from PMS partners, not payment software
- Percentages based on total occupied units; historical data are same-store
- Student housing, military housing, and subsidized affordable units are not included

Webinar Agenda

- Welcome and Overview
- NMHC Rent Payment Tracker
- Review Data Methodology
- **Dialogue with Data Partners**
  - Caitlin moderates a discussion with tracker data partners, providing insights about the metrics and factors to consider
- Closing Remarks

Dialogue with Data Partners

Jeff Adler
Vice President, Matrix
Yardi Systems, Inc.

Elizabeth Francisco
President
ResMan

Chase Harrington
President & Chief
Operating Officer
Entrata

Greg Willett
Chief Economist & MPF
Research Head
RealPage, Inc.

Brian Zrimsek
Industry Principal
MRI Software

Webinar Agenda

- Welcome and Overview
  - Doug Bibby, President, NMHC
- NMHC Rent Payment Tracker
- Review Data Methodology
- Dialogue with Data Partners
- **Closing Remarks**
  - Doug shares final thoughts and information about NMHC's COVID-19 industry resources

NMHC Resources

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