



NATIONAL
MULTIFAMILY
HOUSING
COUNCIL

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NMHC Rent Payment Tracker Weekly Update

April 8, 2020

NMHC Welcome

Doug Bibby
President



NMHC Mission

The mission of NMHC is to create opportunities for the industry's best and brightest to come together to leverage smart decision making and collaborative action to shape a positive future for their business, the multifamily housing industry and the communities they help build.



Webinar Information

- To ensure good sound quality, all attendees will be muted during the webinar.
- To ask a question: type your question in to the Question Box on your control panel. NMHC staff will review and present your question to the speakers at the end of the presentation as time allows.
- Today's webinar is being recorded and will be made available on the NMHC website.
- For further information on the topics covered within this webinar, please visit <https://www.nmhc.org/covid19>.

This webinar is provided for informational and educational purposes only. NMHC and its data partners have made every effort to ensure the accuracy, timeliness, privacy, and completeness of this information. **While we are dedicated to provide general information to the public, it is not intended to be investment, medical, or legal advice.** NMHC and its data partners assume no responsibility for any injury or damage to persons or property arising out of or related to any use of the information provided in this webinar.

Webinar Agenda

- Welcome and Overview
- **NMHC Rent Payment Tracker**
 - Doug and Sarah Yaussi, Vice President, Business Strategy provide an overview of NMHC's priorities for this data initiative.
- Review Data Methodology
- Dialogue with Data Partners
- Closing Remarks



Doug Bibby
President



Sarah Yaussi
VP, Business Strategy

NMHC Rent Payment Tracker

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Webinar Agenda

- Welcome and Overview
- NMHC Rent Payment Tracker
- **Review Data Methodology**
 - Caitlin Walter, NMHC's Vice President, Research gives details about the data collection process.
- Dialogue with Data Partners
- Closing Remarks

Data Methodology

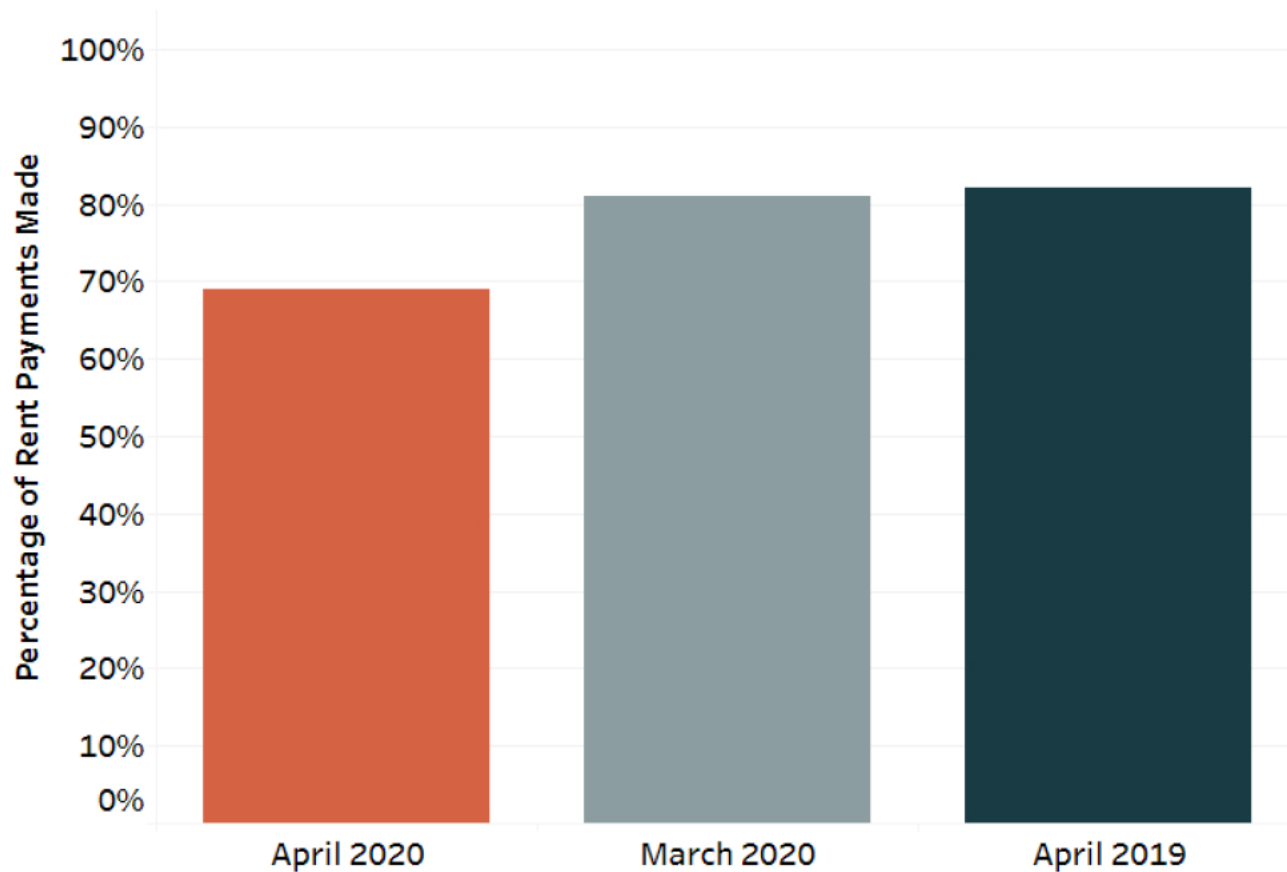
Caitlin Walter
Vice President, Research



Rent Payment Tracker Topline Data

Rent Payment Tracker

Data collected from 13.4 million apartment units



Data Methodology

- Collected each week ending Sunday night
 - Week 1: April 1 – April 5
- Partial payments are counted only once monthly, in the first time period it occurs
 - Subsequent payments are not captured
- Single-source data collection from PMS partners, not payment software
- Percentages based on total occupied units; historical data are same-store
- Student housing, military housing, and subsidized affordable units are not included

Webinar Agenda

- Welcome and Overview
- NMHC Rent Payment Tracker
- Review Data Methodology
- **Dialogue with Data Partners**
 - Caitlin moderates a discussion with tracker data partners, providing insights about the metrics and factors to consider
- Closing Remarks

Dialogue with Data Partners



Jeff Adler
Vice President, Matrix
Yardi Systems, Inc.



Elizabeth Francisco
President
ResMan



Chase Harrington
President & Chief
Operating Officer
Entrata



Greg Willett
Chief Economist & MPF
Research Head
RealPage, Inc.



Brian Zrimsek
Industry Principal
MRI Software

Webinar Agenda

- Welcome and Overview
 - Doug Bibby, President, NMHC
- NMHC Rent Payment Tracker
- Review Data Methodology
- Dialogue with Data Partners
- **Closing Remarks**
 - Doug shares final thoughts and information about NMHC's COVID-19 industry resources

CORONAVIRUS (COVID-19) HUB

Explore the recent updates, resources and research NMHC has assembled relating to the COVID-19 crisis.

NMHC Resources



COVID-19 News →

News, analysis, and advocacy from the NMHC team to keep you updated during the COVID-19 crisis.



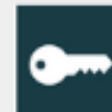
COVID-19 Updates Newsletter →

Read the newsletter and sign up to receive weekly updates in your inbox on the COVID-19 crisis and its effects on the multifamily industry.



COVID-19 Resources →

A frequently updated list of go-to sites with relevant information organized by topics including operations, legal obligations, business guidance and more.



Tools for Communicating with Residents →

Includes talking points, sample signage templates and considerations when communicating with residents regarding rent flexibility, federal assistance and rent obligations.



COVID-19 Webinars →

These on demand recorded webinars cover a variety of topics including construction impacts, policy updates, legal obligations and more.



Listserve →

Join NMHC's Emergency Preparedness Listserve to discuss the actions your firm is taking during the COVID-19 pandemic.



Advocacy & Policy →

As the COVID-19 virus spreads across the country, NMHC stands ready to support the apartment industry and its residents.



COVID-19 Preparedness →

NMHC has compiled an overview of suggested apartment owner preparations and considerations.



NMHC's Suppliers Step Up Directory →

Explore this directory to see how supplier partners are addressing the crisis and stepping up to help.



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NMHC Rent Tracker Media Contacts

Entrata

Media Contact: Nate Mathis (nmathis@entrata.com)

MRI Software

Media Contact: Rachel Antman (rachel@sayagency.com)

RealPage

Media Contact: Andrea Massey (RealPageMediaRelations@realpage.com)

ResMan

Media contact: Christina Cravens (Christina.cravens@myresman.com)

Yardi

Media Contact: Jeff Adler (Jeff.Adler@yardi.com)

NMHC

Media Contact: Colin Dunn (cdunn@nmhc.org)