To ensure good sound quality, all attendees will be muted during the webinar.

To ask a question: type your question in to the Question Box on your control panel. NMHC staff will review and present your question to the speakers at the end of the presentation as time allows.

Today’s webinar is being recorded and will be made available on the NMHC website.

For further information on the topics covered within this webinar, please visit https://www.nmhc.org/covid19.

This webinar is provided for informational purposes only and is not intended to be investment or legal advice. NMHC and its data partners have made every effort to ensure the accuracy of this information. NMHC and its partners assume no responsibility for injury or loss related to the use of the information provided in this webinar. The views expressed during this webinar are those of the individual presenters and not NMHC as a whole.
NMHC COVID-19 HUB

Explore the recent updates, resources and research NMHC has assembled relating to the COVID-19 crisis.

URGENT: Ask Congress for Further Relief for Renters & Property Owners from COVID-19

- NMHC Rent Payment Tracker
- COVID-19 Updates Newsletter
- Tools for Communicating with Residents
- COVID-19 Webinars
- Advocacy & Policy
- NMHC’s Supply Chain Update
- COVID-19 News
- Federal Legislative / Regulatory Relief and Responses to COVID-19
- COVID-19 Resource Center
- COVID-19 Preparedness

NMHC COVID-19 HUB

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Doug Bibby
President
NMHC
NMHC Mission

NMHC is the place where the leaders of the apartment industry come together to guide their future success. With the industry’s most prominent and creative leaders at the helm, NMHC provides a forum for insight, advocacy and action that enable both members and the communities they build to thrive.
Welcome and Overview
Rent Payment Tracker
  • Doug and Sarah Yaussi, Vice President, Business Strategy provide an overview of NMHC's priorities for this data initiative.
Review Data Methodology
Dialogue with Data Partners and Multifamily Leaders
Closing Remarks
SPEAKERS

Doug Bibby
President
NMHC

Sarah Yaussi
VP, Business Strategy
NMHC
Welcome and Overview
Rent Payment Tracker
Review Data Methodology
  - Caitlin Walter, NMHC’s Vice President, Research gives details about the data collection process.
Dialogue with Data Partners and Multifamily Leaders
Closing Remarks
SPEAKER

Caitlin Walter
VP, Research
NMHC
Data Methodology

- Collected each week
  - Week 2: April 6 – April 12
- Partial payments are counted only once monthly, in the first time period it occurs. Subsequent partial payments are not captured.
- Single-source date collection from PMS partners, not payment software
- Percentages based on total occupied units; historical data are same-store.
- Total unit counts will vary with each release as units are occupied or vacated.
- Student housing, military housing, and subsidized affordable units are not included.
NMHC Rent Payment Tracker

Note: Data collected from 11.5 million apartment units.
Welcome and Overview
Rent Payment Tracker
Review Data Methodology
Dialogue with Data Partners and Multifamily Leaders
  - Caitlin and Sarah moderate a discussion with tracker data partners and multifamily providers, offering insights about the metrics and factors to consider.
Closing Remarks
SPEAKERS

Ric Campo
Chairman of the Board & CEO
Camden Living

Daryl Carter
Chairman & CEO
Avanath Capital Management

Jeff Adler
Vice President, Matrix
Yardi Systems, Inc.

Greg Willett
Chief Economist
RealPage, Inc.

Elizabeth Francisco
President
ResMan

Chase Harrington
President & Chief Operating Officer
Entrata

Brian Zrimsek
Industry Principal
MRI Software
PRESENTATION OUTLINE

• Welcome and Overview
• Rent Payment Tracker
• Review Data Methodology
• Dialogue with Data Partners and Multifamily Leaders
• Closing Remarks
  • Doug shares final thoughts and information about NMHC’s COVID-19 industry resources.
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