To ensure good sound quality, all attendees will be muted during the webinar.

To ask a question: type your question in to the Question Box on your control panel. NMHC staff will review and present your question to the speakers at the end of the presentation as time allows.

Today’s webinar is being recorded and will be made available on the NMHC website.

For further information on the topics covered within this webinar, please visit https://www.nmhc.org/covid19.
NMHC Disclaimer

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Doug Bibby
President
NMHC
NMHC Mission

NMHC is the place where the leaders of the apartment industry come together to guide their future success. With the industry’s most prominent and creative leaders at the helm, NMHC provides a forum for insight, advocacy and action that enable both members and the communities they build to thrive.
Welcome and Overview
Rent Payment Tracker
  • Doug and Sarah Yaussi, Vice President, Business Strategy provide an overview of NMHC’s priorities for this data initiative.
Review Data & Methodology
Dialogue with Data Partners and Multifamily Leaders
Closing Remarks
SPEAKERS

Doug Bibby
President
NMHC

Sarah Yaussi
VP, Business Strategy
NMHC
PRESENTATION OUTLINE

- Welcome and Overview
- Rent Payment Tracker
- Review Data & Methodology
  - Caitlin Walter, NMHC’s Vice President, Research gives details about the data collection process.
- Dialogue with Data Partners and Multifamily Leaders
- Closing Remarks
Caitlin Walter
VP, Research
NMHC
NMHC Rent Payment Tracker: Data Methodology

- Collected each week
  - Week 3: May 14 – May 20
- Partial payments are counted only once monthly, in the first time period it occurs. Subsequent partial payments are not captured.
- Single-source date collection from PMS partners, not payment software
- Percentages based on total occupied units; historical data are same-store.
- Total unit counts will vary with each release as units are occupied or vacated.
- Student housing, military housing, and subsidized affordable units are not included.
- Only national data included.
NMHC Rent Payment Tracker: Weekly Results

<table>
<thead>
<tr>
<th>Week Ending</th>
<th>April 2019</th>
<th>May 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>6th</td>
<td>93.3%</td>
<td>93.0%</td>
</tr>
<tr>
<td>13th</td>
<td>89.2%</td>
<td></td>
</tr>
<tr>
<td>20th</td>
<td></td>
<td>90.8%</td>
</tr>
</tbody>
</table>

Note: Data collected from 11.5 million apartment units in April and 11.4 million apartment units in May.
New Census Household Pulse Survey - All Rentals

Last Month’s Rent Payment Status - On Time

- Yes: 80.3%
- No: 17.2%
- Rent was deferred: 2.5%

Find out more at: www.census.gov/householdpulsedata
Welcome and Overview
Rent Payment Tracker
Review Data & Methodology
Dialogue with Data Partners and Multifamily Leaders
  - Caitlin and Sarah moderate a discussion with tracker data partners and multifamily providers, offering insights about the metrics and factors to consider.
Closing Remarks
SPEAKERS

Jeff Adler
Vice President, Matrix
Yardi Systems, Inc.

Elizabeth Francisco
President
ResMan

Chase Harrington
President & Chief
Operating Officer
Entrata

Caroline Vary
Partner and Managing Director of Asset
Management
Jonathan Rose Companies

Greg Willett
Chief Economist
RealPage, Inc.

Brian Zrimsek
Industry Principal
MRI Software
• Welcome and Overview
• Rent Payment Tracker
• Review Data & Methodology
• Dialogue with Data Partners and Multifamily Leaders
• Closing Remarks
  • Doug shares final thoughts and information about NMHC’s COVID-19 industry resources.
NMHC Call to Action

URGENT: Ask Congress for Further Relief for Renters & Property Owners from COVID-19 →

www.nmhc.org/housing-relief
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