

Economy and Property Market Outlook 2022

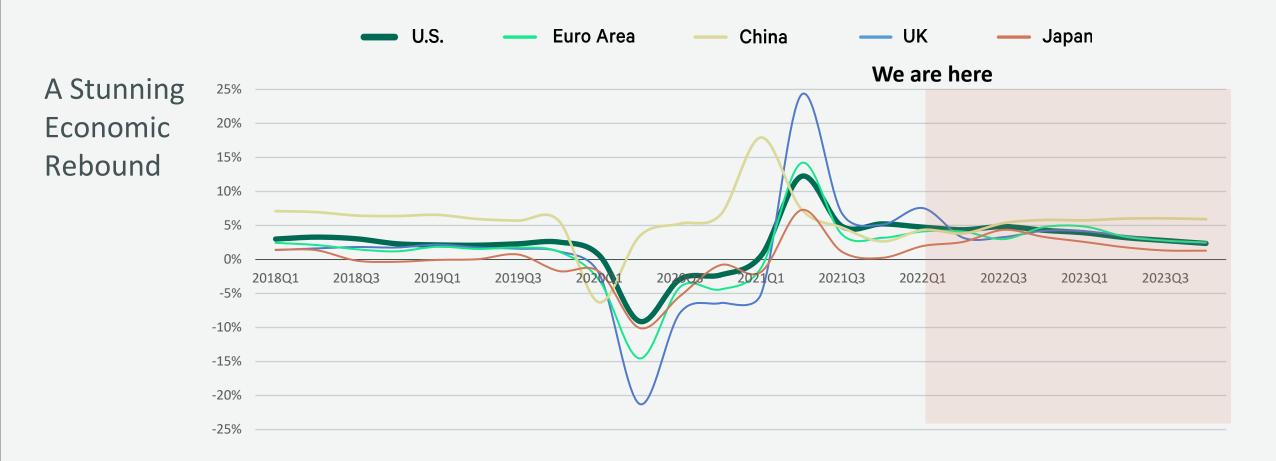
18 January 2022



Richard Barkham, Ph.D. Global Chief Economist & Global Head of Research What a Year 2021 Was!

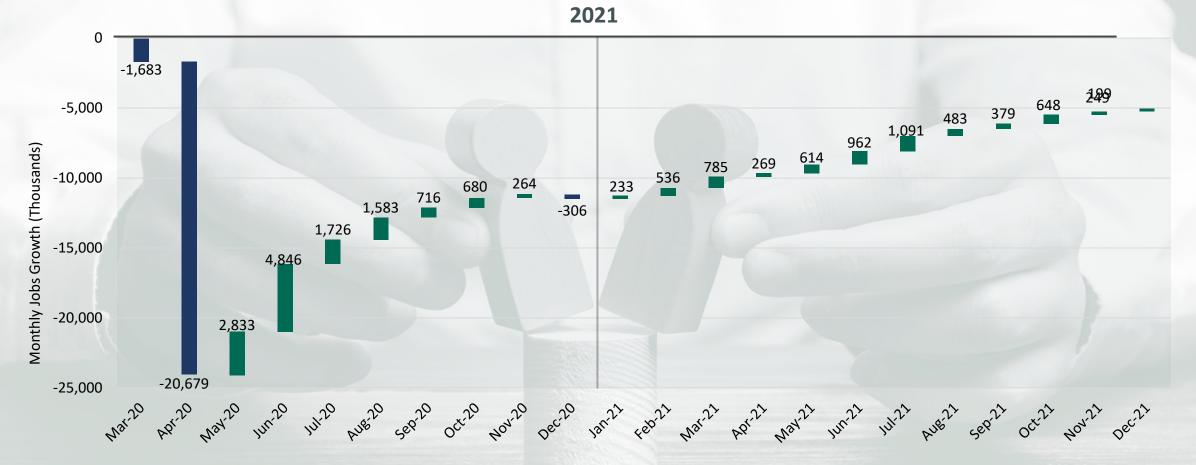
Global GDP Rebound Was Strong and Consistent

Quarterly Year Over Year GDP Growth



6.7 Million Jobs Created

U.S. Monthly Jobs Growth Thousands

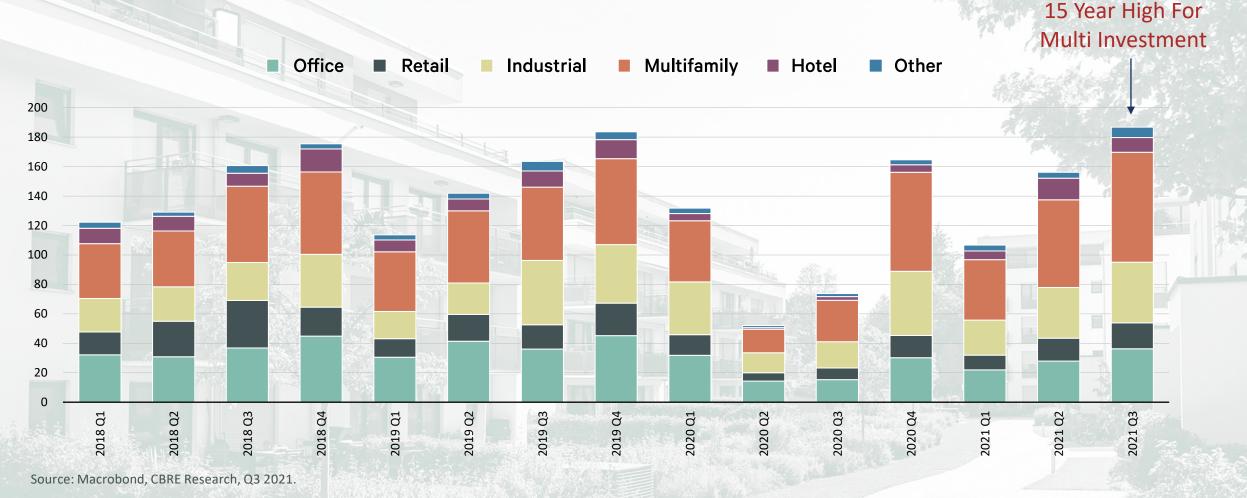


Source: BLS, CBRE Research, Macrobond, January 2022. © 2021 CBRE, Inc.

Multifamily Rents Grew by 10% Multifamily Rent Q4 2019 vs Q3 2021 Rent Growth (Q3 2019 - Q3 2021) 30% 25% 20% 15% 10% 5% 0% -5% -10% -15% West Palm Beach Fort Lauderdale Orange County Minneapolis Washington, DC San Francisco Jacksonville Salt Lake City Indianapolis Nashville San Antonio Kansas City Philadelphia Los Angeles Oakland New York San Jose Phoenix Sacramento Atlanta Memphis Norfolk Charlotte Orlando San Diego Fort Worth Providence Baltimore Columbus Dallas Cincinnati Portland St. Louis Louisville Milwaukee Houston Newark Pittsburgh Chicago Riverside Las Vegas Raleigh Detroit Miami Cleveland Austin Denver Seattle Boston Source: CBRE EA, CBRE Research, 5 Jan 2022.

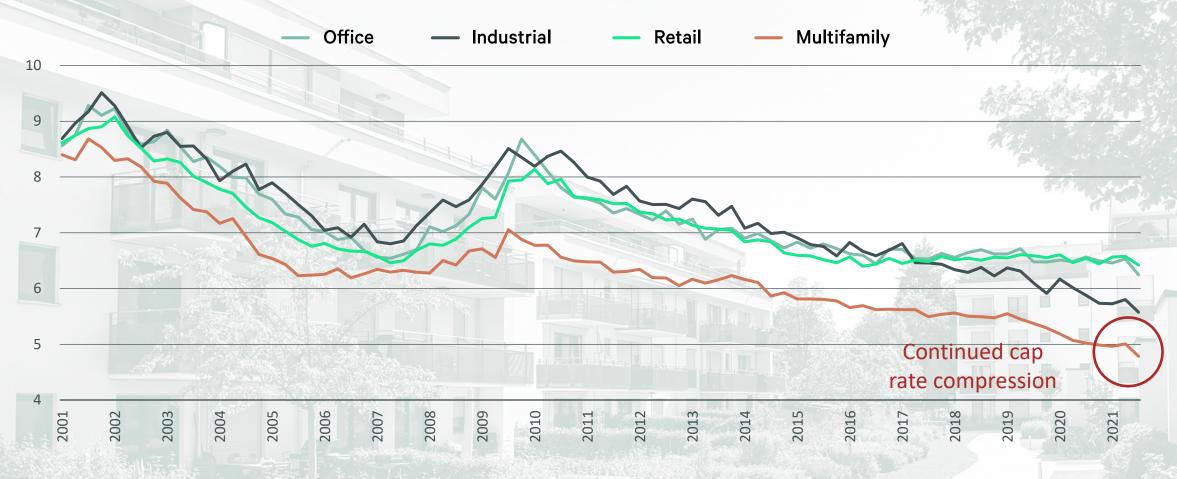
Multifamily Investment Hit a 15 Year High

U.S. CRE Investment by Sector USD Billion, Floating Exchange Rates



With Cap Rate Compression To Boot

U.S. Cap Rate by Sector

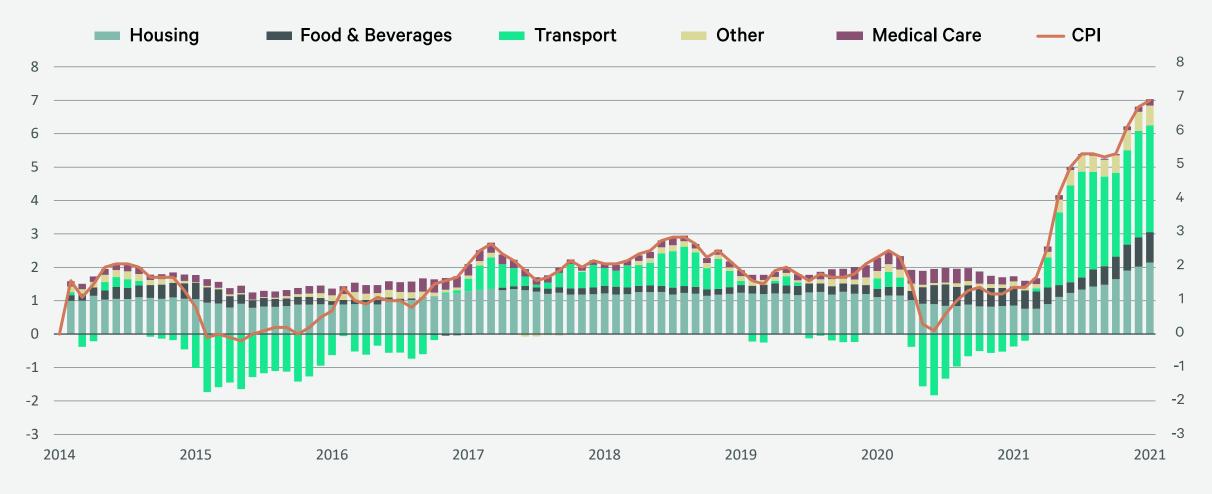


Source: RCA, CBRE Research, Q3 2021.

2022 Headwinds Emerging

1. Inflation Has Surged – The Fed Looks Panicked

Consumer Price Index (% Year Over Year)



Source: CBRE EA, CBRE Research, January 2022.

2. The Labor Market is as Hot As Can Be

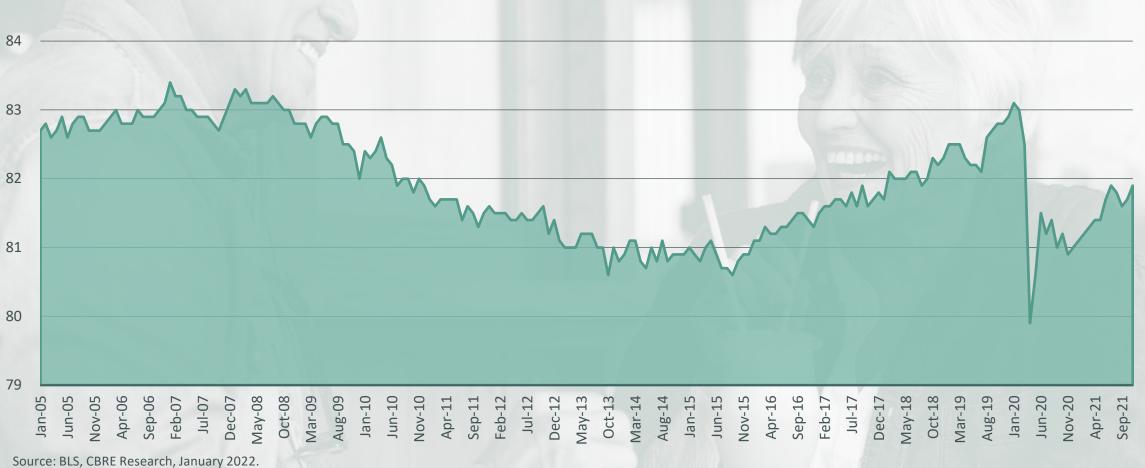


Source: BLS, CBRE Research, January 2022. © 2021 CBRE, Inc.

But Workers Have Quit the Labor Force

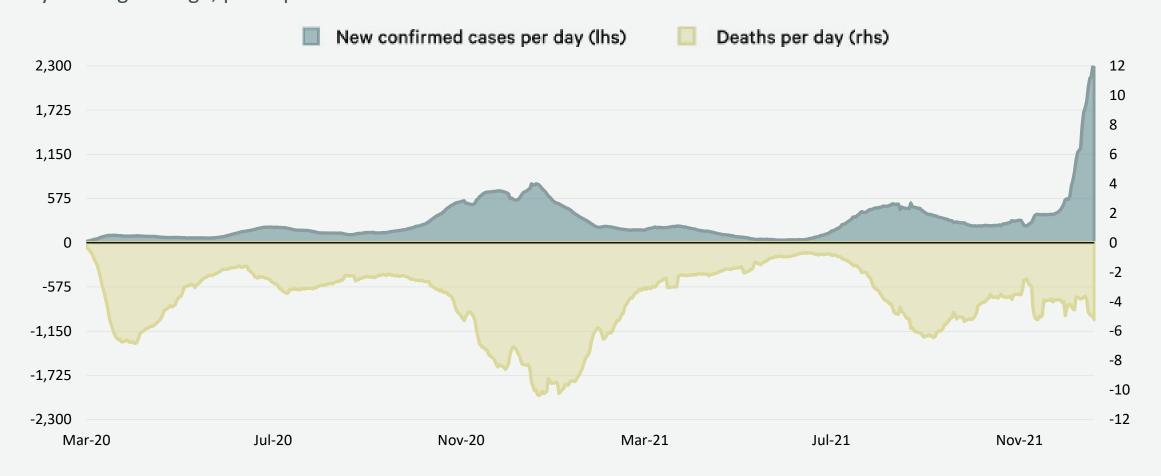
Labor Force Participation, Aged 25-54

Percent



3. We Have Another Covid Surge

U.S. Daily New Cases & Deaths 7-day moving average, per capita



Source: COVID Tracking Project, Oxford University, Our World in Data, CBRE Research, 13 Jan 2022.

Taiwan





Ukraine



5. China's Economy Has Run Into Trouble

Source: CBRE Research, October 2021.

How Will it Play Out?

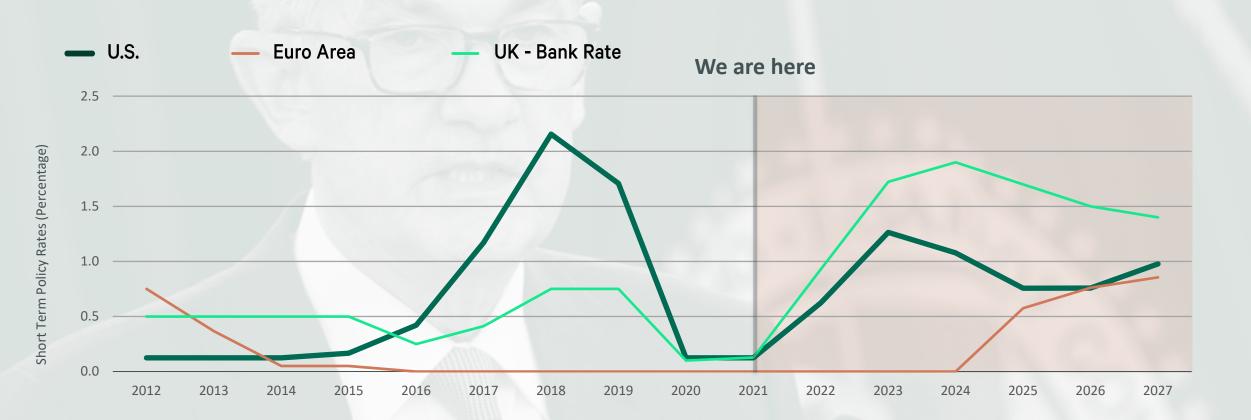
The Rate of Inflation Will Ease Back

CPI (Headline) Inflation (Annual Averages) - House View



Source: CBRE House-View, CBRE Research, 5 Jan 2022.

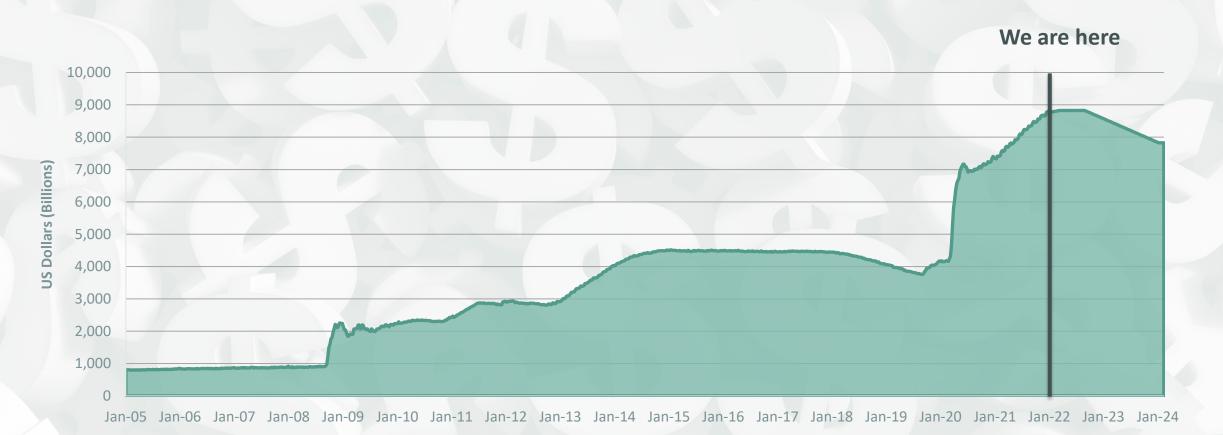
Short-term Policy Rates - House View



Source: CBRE House-View, CBRE Research, 5 Jan 2022.

And a Reduction in Quantitative Easing

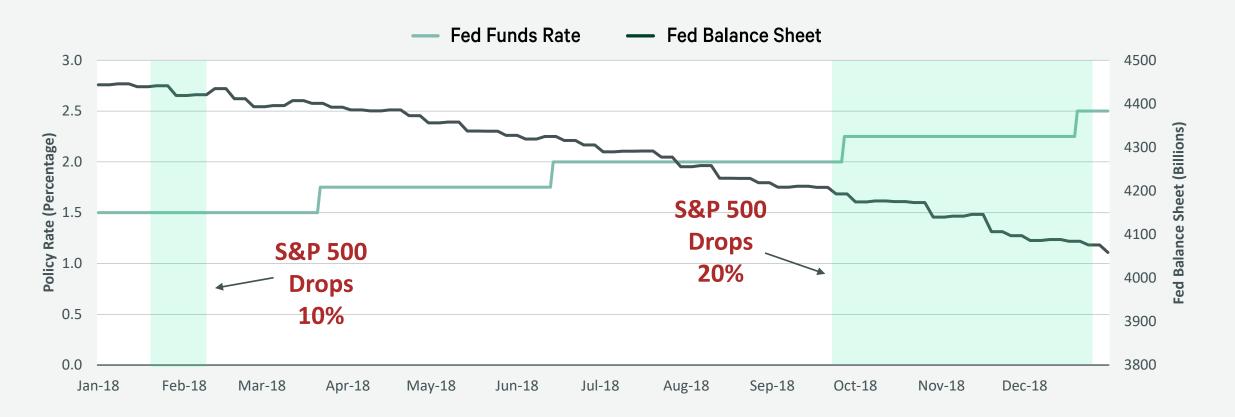
Federal Reserve Balance Sheet



Source: Federal Reserve, CBRE Research, January 5, 2022.

As In 2018 Monetary Policy Changes May Shock Equity Market M2018 the Fed tried to raise rates and run off the balance sheet simultaneously

This resulted in two stock market corrections

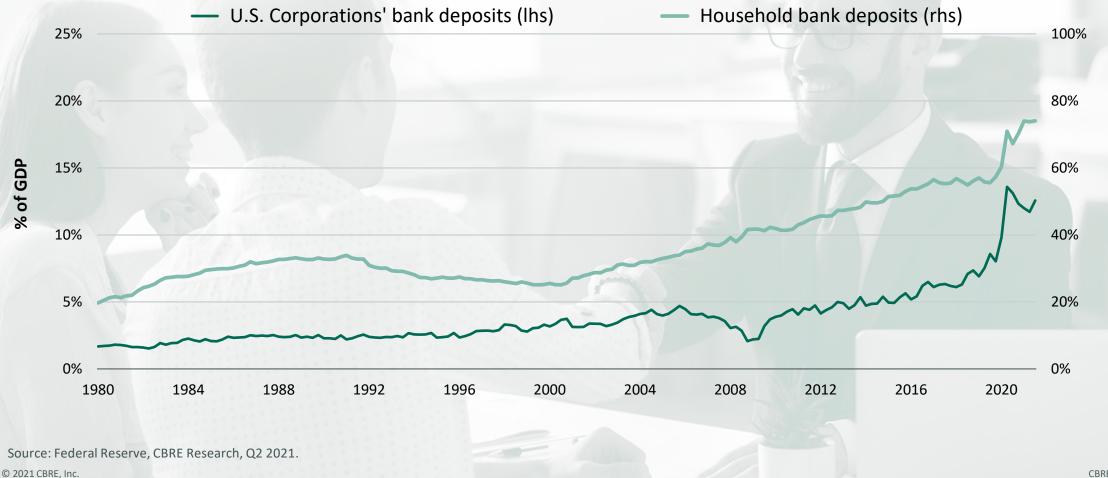


Source: Federal Reserve, S&P Dow Jones Indices, CBRE Research, January 5, 2022.



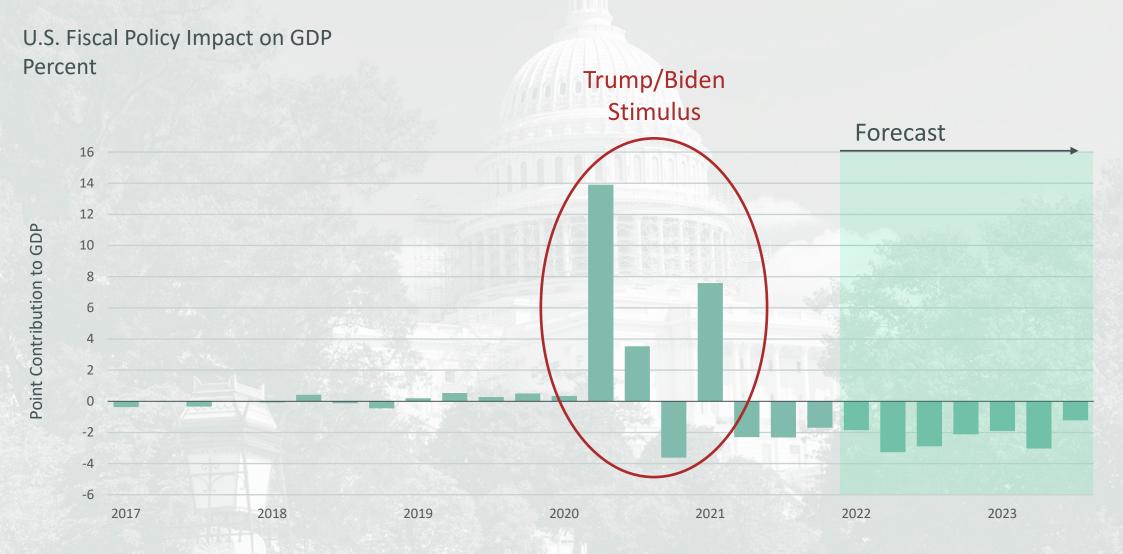
Source: S&P 500, Yardeni Research, CBRE Research. © 2021 CBRE, Inc.

The Labor Market Will Normalize as People Spend Their Cash U.S. Private Sector Bank Deposits % of GDP



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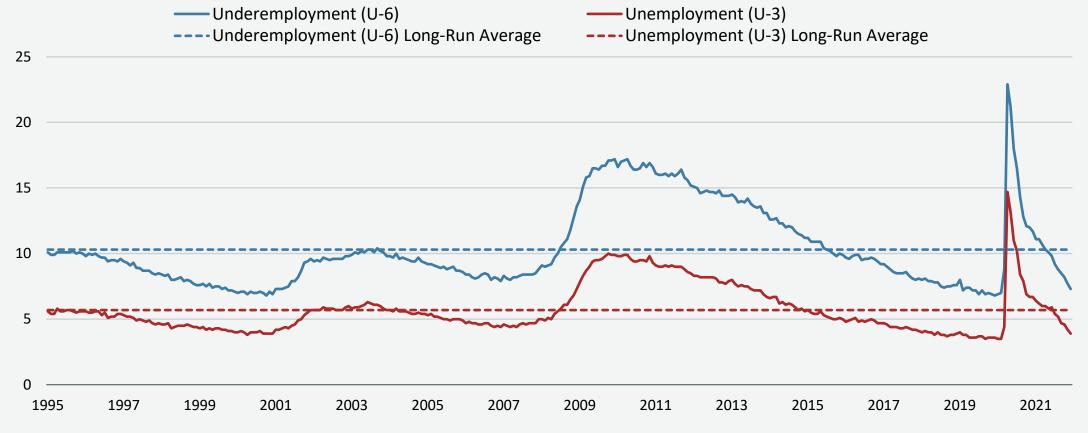
No Further Stimulus – and That Is a Good Thing



Source: Hutchins Center on Fiscal & Monetary Policy, CBRE Research, January 2022. © 2021 CBRE, Inc.

The U.S. Economy is Now Almost Fully Healed

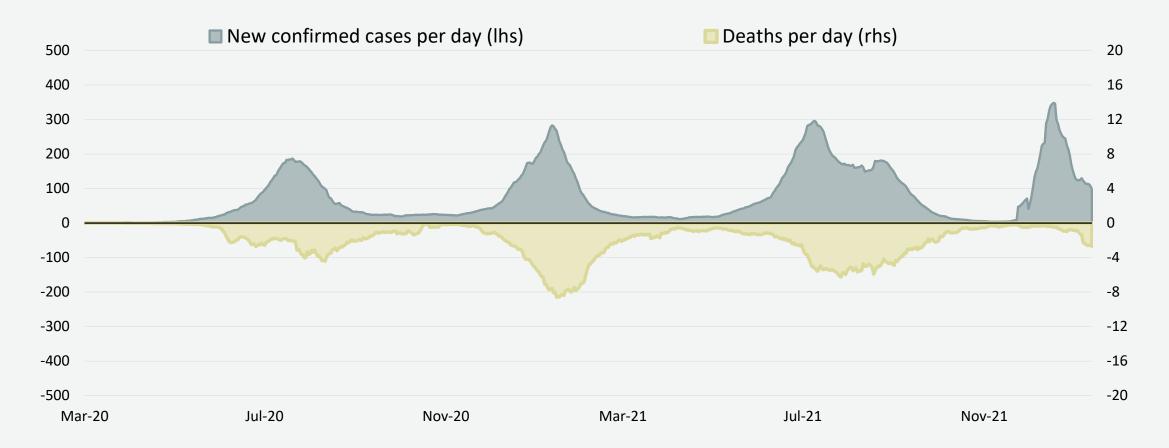
U.S. Unemployment (U-3) and Underemployment (U-6) Percent



Source: National Sources, CBRE Research, January 2022.

There's "Good News" on the Pandemic from South Africa

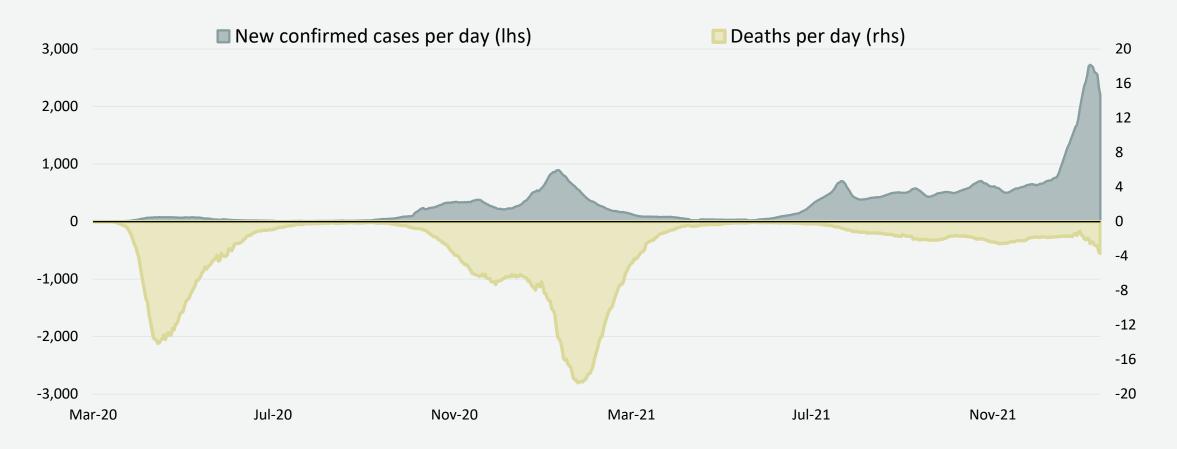
South Africa Daily New Cases & Deaths 7-day moving average, per capita



Source: COVID Tracking Project, Oxford University, Our World in Data, CBRE Research, 13 Jan 2022.

And the UK

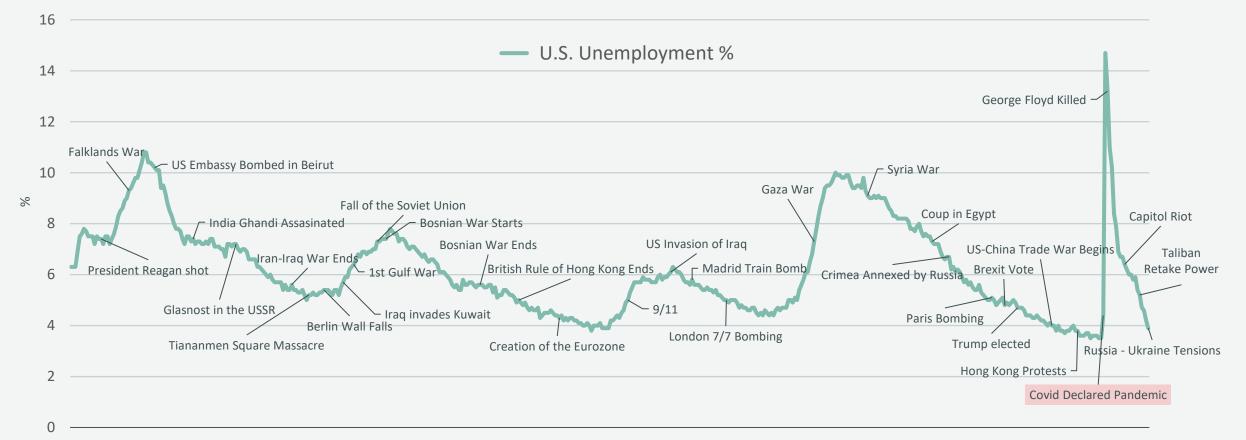
UK Daily new cases & deaths 7-day moving average, per capita



Source: COVID Tracking Project, Oxford University, Our World in Data, CBRE Research, 13 Jan 2022. © 2021 CBRE, Inc.

As for Geopolitics – They Don't Normally Impact the Cycle

U.S. Economic Cycle as Indicated by Unemployment %

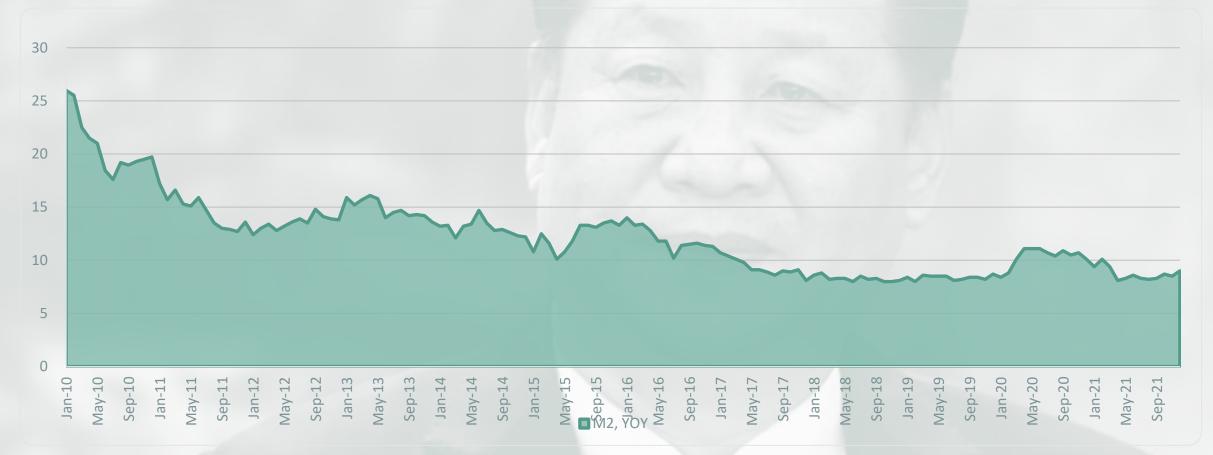


1980 1981 1982 1984 1985 1986 1988 1989 1990 1992 1993 1994 1996 1997 1998 2000 2001 2002 2004 2005 2006 2008 2009 2010 2012 2013 2014 2016 2017 2018 2020 2021

Source: BLS, Wikipedia, CBRE Research, June 2021.

China Has Started to Stimulate Its Economy Again

Monetary Supply, Year Over Year Change Percent

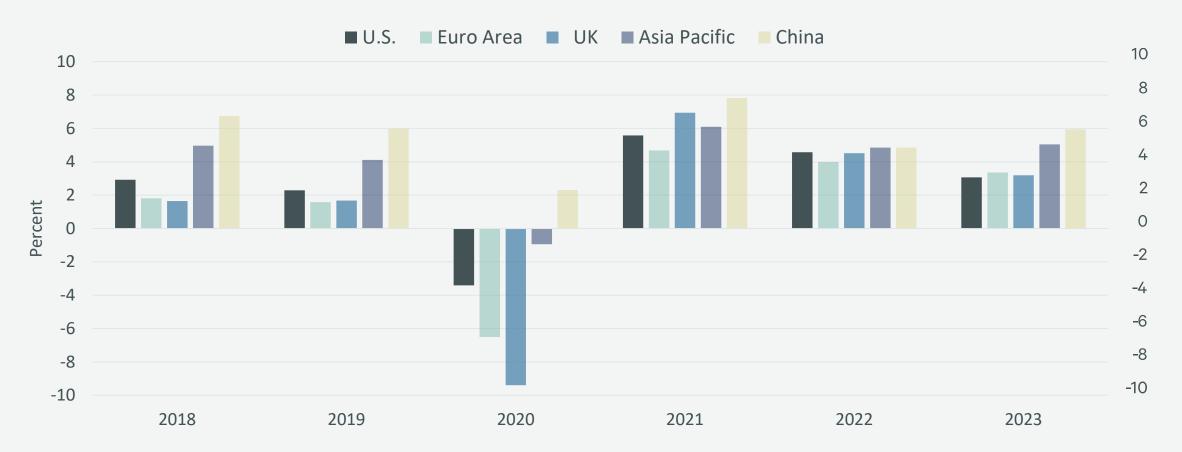


Source: WIND, CBRE Research, October 20221

The View for 2022

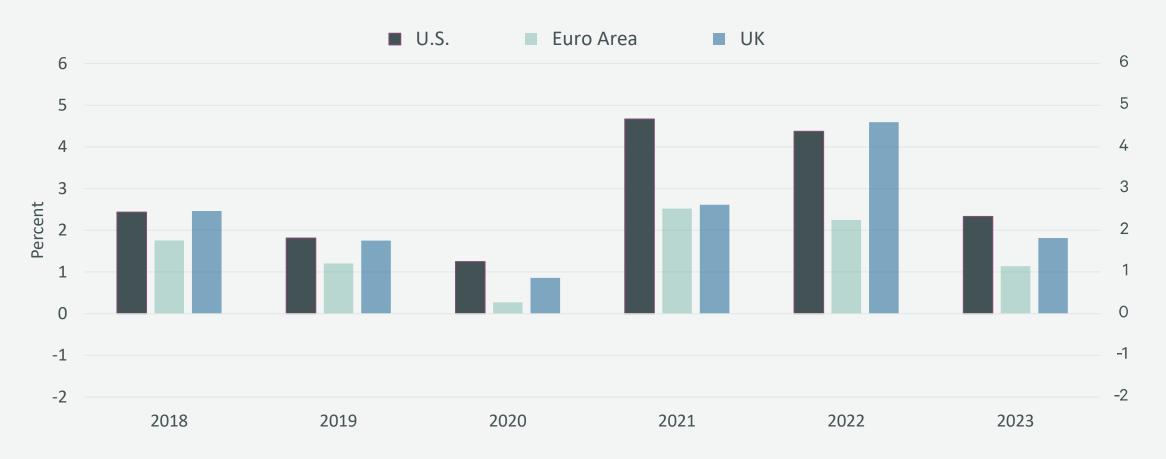
Global GDP Recovery Continues

Annual GDP Growth Rate Percent



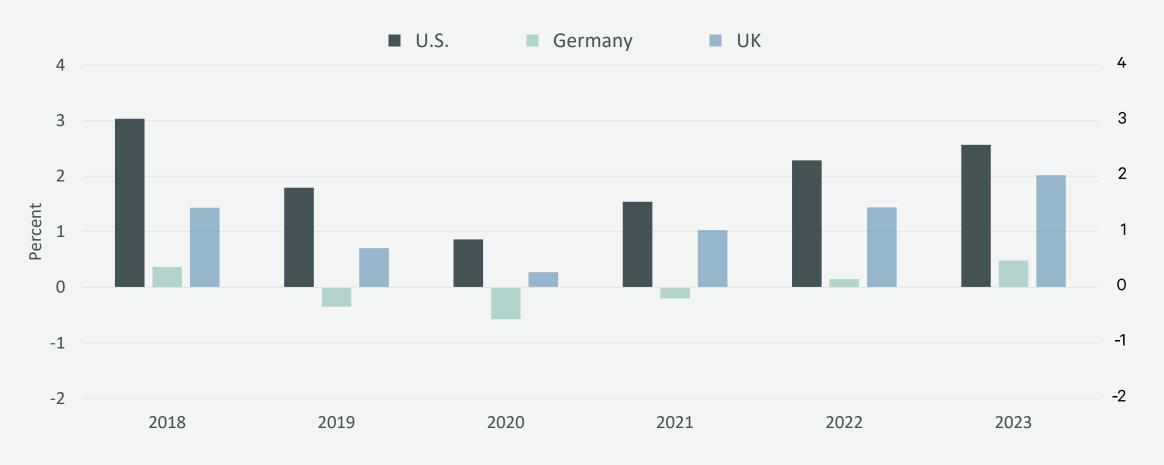
Inflation Will Remain Messy for a While

CPI (Headline) Inflation (Annual Averages) - House View Percent



Bond Yields are Headed Up

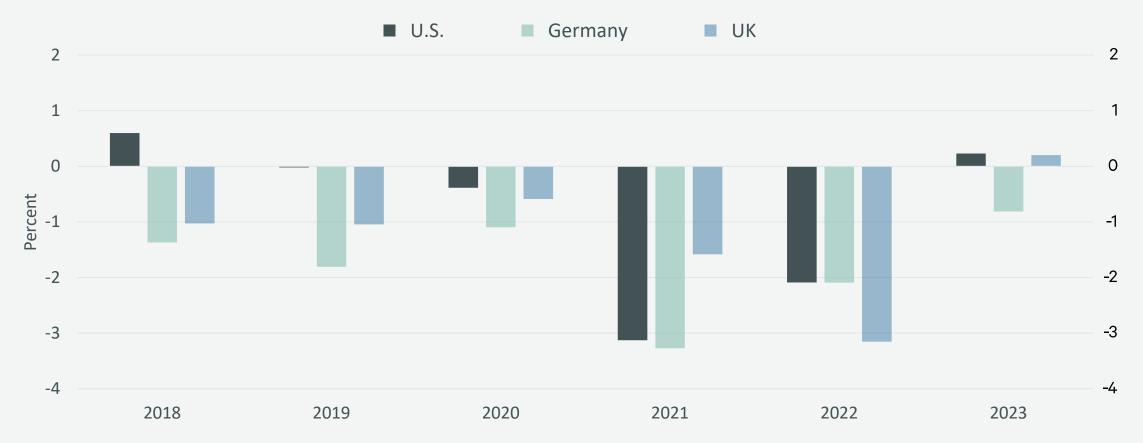
10-year Government Bond Yields - House View Percent



Source: CBRE House-View, January 2022.

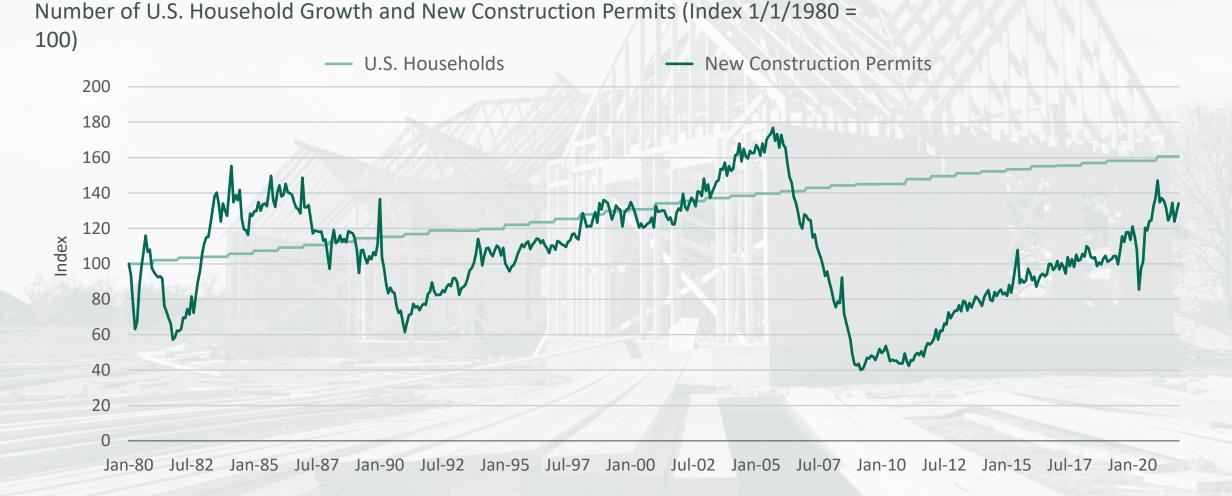
But They Will Remain Negative in Real Terms

10-year Government Bond Yields Less Headline Inflation Percent



Source: CBRE House-View, January 2022.

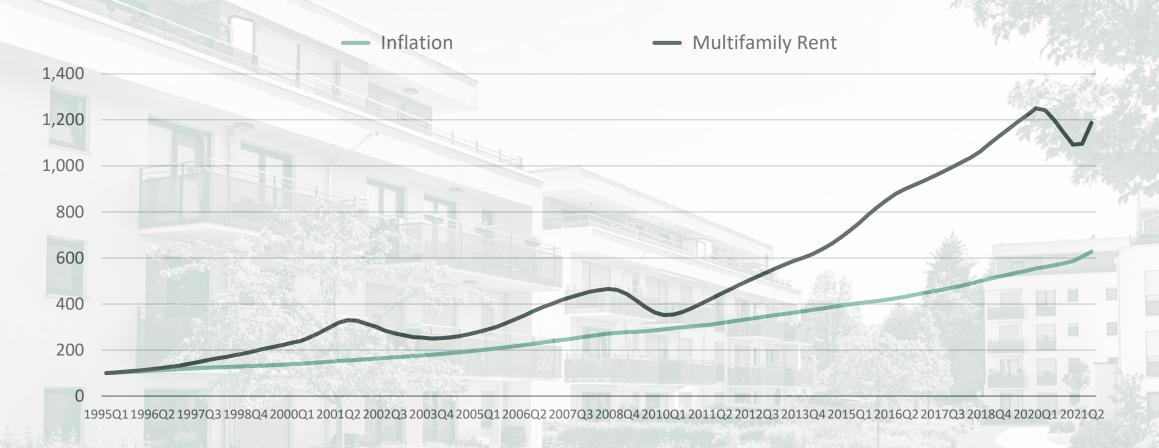
Meanwhile the Housing Shortage Continues



Source: National Association of Realtors, Macrobond, U.S. Census Bureau, CBRE Research, January 2022. © 2021 CBRE, Inc.

So Multifamily Rents Set to Continue Strong

Multifamily Rent vs Inflation (Core PCE %)



Source: CBRE House-View, CBRE EA, CBRE Research, 5 Jan 2022. © 2021 CBRE, Inc.

How Will 2022 Compare to 2021

- Growth will be strong, but not as strong as 2022 inflation will ease;
- Households and business will be driving growth, as Government and the Fed tighten up;
- Capital markets could run into chop, as stimulus is withdrawn Key domestic risk;
- Geopolitics will re-emerge as the pandemic fades Minor risk;
- But the next cycle is underway, we should see some catch up from the office sector;
- Fundamentals support multi family Policy risk;
- China's economy should pick up with further stimulus Key external risk



Thank You.

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