

JD Goering has worked in the student housing sector for approximately 20 years. JD joined Landmark in 2019 as Senior Vice President of Acquisitions. His responsibilities include leading Landmark's acquisition and recapitalization efforts in university markets throughout the US. Since 2019 Landmark has transacted on approximately \$3.5B of student housing throughout the US.

Prior to joining Landmark, Mr. Goering was Vice President with Harrison Street Real Estate Capital, a real estate investment management firm based in Chicago. During his time at Harrison Street Mr. Goering worked on acquiring and forming joint venture relationships within the student housing sector including the \$2B take private of a student housing REIT. Prior to joining Harrison Street in 2015, JD worked at Blue Vista Capital Management, LLC from 2007 to 2014 where he worked on deploying capital into student housing acquisitions and developments.