

Kevin Madden, CPCU, ARM

Real Estate Leader

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Responsibilities

Kevin is Aon's Real Estate Practice Leader. Representing over 30% of the largest real estate owners and managers, Aon is the largest real estate insurance broker. As the Aon real estate practice leader, Kevin works intimately with real estate colleagues in the practice globally. He is committed to providing real estate clients with experienced and professional risk management, insurance services, and consulting solutions. Property, casualty, construction, environmental, management and professional liability, cyber, transactional liability, health and benefits. He also assists with due diligence, operational risk, talent and compensation.

Experience

Kevin has over 30 years of real estate insurance experience and has worked with large domestic clients as well as global clients,

Kevin joined Aon in 1995 and has been the Real Estate Practice Leader since 2000.

Expertise

Kevin's expertise includes various real estate and insurance committees and task forces and has consulted closely with many real estate lenders on their insurance requirements. He provides creative strategic marketing and servicing input for real estate clients. He has implemented master real estate programs for many institutional and private equity firms, who previously relied upon their property managers and partners coverage. Historically these competitive programs have increased the clients yield performance by as much as 100 basis points. In addition to risk managers, many of Aon's real estate clients, asset and acquisition managers avail themselves of Kevin's expertise.

As an expert on insurance for the real estate industry, Kevin is a regular speaker on insurance issues for many associations/conferences (National Multi Housing Council, NAREIT, Urban Land Institute, National Association of Real Estate Investment Managers, BOMA, Mortgage Bankers Association (MBA), and PERE America).



Education | Designations | Affiliations

Kevin graduated from Boston College with a Bachelor of Science (accounting & finance).

He has been a chartered property and casualty underwriter (CPCU) since 1990 and an associate in risk management (ARM) since 1995.

Kevin is also a licensed property and casualty broker.

Kevin has been recognized by Risk & Insurance Magazine as a "Power Broker" in both 2006 and 2007 for the real estate industry. In 2009, he was a finalist. In 2019, Kevin was a finalist for the 2019 International Power Brokers.