Name: Kim Betancourt, CRE Title: Vice President - Economics and Multifamily Research Division: Economic & Strategic Research

## **Current Responsibilities:**

Kim Betancourt is Fannie Mae's Vice President of Economics and Multifamily Research. She manages a team of real estate economists that focus exclusively on the multifamily sector. Ms. Betancourt is responsible for analyzing current economic conditions at both national and local levels, determining their impact on the multifamily sector, and identifying future trends.

## Experience:

Before joining Fannie Mae, Ms. Betancourt was a Senior Vice President at GMAC Institutional Advisors and managed the Realpoint (now DBRS) senior analytical research team. Prior to GMAC, Ms. Betancourt was a Director in the Structured Finance department of Standard & Poor's and managed a team of 10 senior analysts. She has also held leadership positions with Citicorp and Midlantic National Bank (now PNC).

## **Education and Certifications:**

Ms. Betancourt is a member of the Counselors of Real Estate. She is also the Vice Chair of the National Multifamily Housing Council's Research Committee.

Ms. Betancourt holds both a Master of Arts and a Bachelor of Arts with Honors from Rutgers University.