

**Mark G. Roberts**, CFA, AIA is Head of Research and Strategy at Crow Holdings Capital. He is also the Head of research with the Robert and Margaret Folsom Institute for Real Estate at SMU Cox School of Business, where he extends his expertise into the classroom, teaching market analysis and strategy to undergraduate and graduate students.

He served as the Executive Director of the Real Estate Center at the McCombs School of Business at the University of Texas at Austin. Prior to this, he served as a Senior Managing Director at DWS and held several senior leadership positions, including Head of Research and Strategy, Alternatives and Real Assets, Head of US Multi-Asset and Solutions, and Co-Head of Research for DWS.

From 1995 until joining DWS's Real Estate in 2011, he served as Global Head of Research at Invesco Real Estate. Roberts was the Chairman of the Board of NCREIF, President of Real Estate Research Institute (RERI), Chairman of the NCREIF Research Committee, and a member of the NCREIF Fund-Index Subcommittee, which developed the NFI-ODCE Index. He formed and served on the Leadership Committee of the Global Real Estate Fund Index, which is a joint effort of NCREIF (US), INREV (Europe), and ANREV (Asia-Pacific). Roberts holds an MS in Real Estate from the Massachusetts Institute of Technology and a BA in Architecture from the University of Illinois at Urbana.

Mr. Roberts is a Fellow of RERI and the Homer Hoyt Institute. He also received the Spaulding Award from MIT's Center for Real Estate which recognizes distinguished alumni as well as the PREA Graaskamp Award. He is a Chartered Financial Analyst as well as an active member of NCREIF, PREA, ULI, CFA and AIA.