

# Mark Rivers

## Executive Vice President, Lowe

Mark oversees the Eastern Region for Lowe including acquisitions, development and management, where the company is active in many asset classes including multifamily, office, hotel, retail revisioning, and mixed-use properties. Mark also leads Concord Communities, a wholly-owned subsidiary of Lowe, and its efforts to be part of the solution to our nation's affordable housing shortage. Since joining Lowe in 2004 Mark has been directly responsible for a variety of complex redevelopment and adaptive reuse projects including;

- Park + Ford, Alexandria, VA – The adaptive reuse of two 14-story office towers to 435 market rate apartments.
- The George, Montgomery County, MD – An award-winning conversion, including a 7-story addition, of an 86,000 square foot office building to multifamily use
- Gallery 64, Washington, DC – The adaptive reuse of the Historic Randall School to a world-class art museum and construction of 492 apartments
- The Washington Hilton, Washington, DC - The renovation and expansion of the historic 1,100 room Washington Hilton hotel
- The Hepburn, Washington, DC – The development of a 195-unit luxury apartment tower as an addition to the Washington Hilton.
- 1400 Crystal Drive, Arlington, VA – The redevelopment and expansion of a 308,000 SF office building, built in 1968 to a Class A office building.
- 2021 L Street, Washington, DC – The redevelopment of an existing 1960's era office building to a modern office building including the addition of two floors.