RYAN A. BARBER

Managing Director – National Advisory Leader

US Property Practice

CURRENT RESPONSIBILITIES

Ryan Barber is a Managing Director and the National Advisory Leader for Marsh's US Property Practice. Ryan is responsible for developing and implementing industry-based risk advisory and insurance placement strategies and solutions for Marsh's clients throughout the US. Through his leadership in this role Ryan has developed a targeted focus on the real estate industry (or other CAT driven placements), working directly with clients and prospects across the US on strategy development, program design, alternative risk transfer solutions, marketing, carrier management and service implementation.

Ryan is a thought leader and innovator. In 2014, Ryan collaborated with Bowring Marsh on creation of Marsh's proprietary PRIME Habitational Property Insurance facility which now serves over 100 multifamily clients. In 2015, Marsh was awarded the Innovation Award from Business Insurance in recognition of PRIME. More recently, Ryan contributed to the launching (April '17) of Alternus, the first ever dedicated commercial insurance facility for retail clients backed by alternative capital.

As the leader of the US Property Real Estate Industry Team, Ryan works directly with some of Marsh's largest and most complex real estate clients including: REITS, real estate investment managers and advisors, property managers, developers and multifamily residential owners and operators. Ryan's current and past real estate client experience includes companies such as:

Benderson Development Group	Hudson Advisors / Lone Star Funds	MetLife Real Estate Investors
Bentall Green Oak	Investcorp	Passco Companies
BlackRock Realty Advisors	JP Morgan Investment Management	Pennrose Properties
CB Richard Ellis Investors	Kennedy Wilson	Phoenix Realty Group
Clarion Partners	Lendlease	PRG Real Estate
Dominium	Lennar Multifamily Communities	Prologis
First Industrial Realty Trust	Liberty Military Housing	Rockpoint Group
Forest City Realty Trust	Lincoln Property Company	Rockwood Capital
Greystar	Maxx Properties	TIAA CREF (TH Real Estate)
Hines	McKinley	UBS Realty Advisors

Lastly and equally important, Ryan is keenly aware of the unique service needs of real estate clients and works side by side with Marsh's dedicated real estate service center to develop customized service plans to meet the individual needs of our clients. In recognition of his knowledge and dedication to the serving clients in the real estate industry Ryan was recognized by Risk & Insurance Magazine as a 2014 Power Broker award recipient.

EXPERIENCE

Ryan has more than 27 years of experience working exclusively within property. After spending the first seven years of his career with Marsh, Ryan worked at Willis as a senior property broker and business development specialist. Prior to returning to Marsh in 2011, Ryan served as Co-Leader of Integro's U.S. Property Practice.

EDUCATION

- BA from the University of Texas, Austin