

Daniel Walsh

Daniel Walsh is the founder and Chief Executive Officer of [Citymark Capital](#) and Chairman of its Investment Committee. Citymark is a real estate fund manager headquartered in Cleveland that provides joint venture equity for value-add, multifamily investments, executed by experienced regional and national operating partners.

The firm targets institutional-quality, garden-style communities ranging in size from 100 to 500 units, in the top U.S. markets based on population. Among its investments are properties in Dallas, Las Vegas, Northern New Jersey, Orlando, Houston, Raleigh, Atlanta, Phoenix, Columbus, Denver, Austin and Salt Lake City.

Before founding Citymark in 2015, Mr. Walsh was President, Northeast Ohio for Huntington National Bank, joining the company in 2010. He was responsible for management and oversight of all Huntington business activities executed by 1,000 employees in the Northeast Ohio metropolitan market. Under his oversight, the region became one of the company's fastest-growing regions, increasing its earnings by over 50% during his tenure. Huntington's Northeast Ohio region was also selected multiple times as a "Top Workplace" during Mr. Walsh's tenure. Huntington is a \$175 billion bank (as of June 2021) headquartered in Columbus, Ohio.

Previously, Mr. Walsh led KeyBank's Real Estate Capital Markets businesses nationally, including Fund Management, CMBS, Fannie Mae, Freddie Mac, FHA and Life Company whole loan placement business conducted by more than 100 professionals in 16 offices in major metropolitan areas across the United States. Mr. Walsh was promoted to lead Real Estate Capital Markets for KeyBank starting in 2008. In this position, he restructured KeyBank's real estate capital markets businesses and oversaw portfolio hedging and valuation of a \$22 billion real estate portfolio. He also served on the board of the National Multi-Housing Council and as Treasurer of the Commercial Real Estate Finance Council, two national real estate organizations.

In 1998, Mr. Walsh co-founded and built KeyBank's real estate Private Equity Group, a group that invested in real estate projects throughout the United States on behalf of third-party institutional equity and mezzanine debt investors throughout the world.

Boards on which Mr. Walsh currently serves or previously served include the Cleveland Foundation; the Cleveland Orchestra; the Cleveland Museum of Art; the Rock and Roll Hall of Fame; Destination Cleveland; United Way of Greater Cleveland; Playhouse Square; ideastream; and the Greater Cleveland Sports Commission. He also was a mayoral appointee on the Group Plan Commission, which oversaw the redevelopment of Public Square, and helped launch Global Cleveland. In addition, he is a past board chair of the Northeast Ohio Chapter of the Arthritis Foundation.

These broad efforts have resulted in numerous awards, including: Smart 50 by *Smart Business*; Pillar Award for Community Service by *Smart Business*; the Power 100, reported by *Inside Business* magazine; Power 150 by *Crain's Cleveland Business*; the Humanitarian Award from the

Diversity Center of Northeast Ohio; the Richard H. Adler Community Leadership award from the American Jewish Committee; the Kent Clapp CEO of the Year award from *Smart Business*; Community Leader of the Year by the Arthritis Foundation; and Father of the Year by the Centers for Families and Children.

Mr. Walsh is often sought out as a thought leader, featured on podcasts such as the *Smart Business* Dealmakers series, The Ohio State Center for Real Estate at Fisher College of Business and cleveland.com/The Plain Dealer, among others.

Mr. Walsh received his B.S. in Management and MBA from the Case Western Reserve University Weatherhead School of Management in Cleveland. Mr. Walsh also holds his Juris Doctor degree from the Illinois Institute of Technology Chicago-Kent College of Law, with a certification in environmental and energy law practice.