

## Membership Application

Firm Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip (9 Digits) \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_ Web Site \_\_\_\_\_

### Level of Membership:

Board of Directors:  \$15,000  \$10,000 (Introductory First Year)

Advisory Committee:  \$5,000

Start your member benefits today! Credit cards accepted for new members. Contact Membership at 202 / 974-2300.

### Type of Firm:

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> Corporation           | <input type="checkbox"/> LLC (Partnership)                    | <input type="checkbox"/> Sole Proprietorship<br><i>(i.e., held directly by an individual)</i> |
| <input type="checkbox"/> S-Corporation         | <input type="checkbox"/> LLC (C-Corporation)                  | <input type="checkbox"/> Nonprofit  |
| <input type="checkbox"/> Partnership (General) | <input type="checkbox"/> LLC (S-Corporation)                  | <input type="checkbox"/> Other (specify) _____  |
| <input type="checkbox"/> Partnership (Limited) | <input type="checkbox"/> Real Estate Investment Trust (REIT)  | _____   |
|  | <input type="checkbox"/> Pension Plan/Trust/Estate/Non-profit |   |

## Firm Profile

The following information will be used to better target the type of information you receive from NMHC and to market your firm via NMHC's searchable online membership directory.

### Lines of Business: (Please check all that apply)

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Apartment Developer    | <input type="checkbox"/> Commercial Bank or Thrift | <input type="checkbox"/> Mortgage Banking                 |
| <input type="checkbox"/> Apartment Owner        | <input type="checkbox"/> Consultant (General)      | <input type="checkbox"/> Pension Fund Advisor or Investor |
| <input type="checkbox"/> Apartment Manager      | <input type="checkbox"/> Consultant (Technology)   | <input type="checkbox"/> Supplier/Vendor                  |
| <input type="checkbox"/> Apartment Construction | <input type="checkbox"/> Insurance Company         | <input type="checkbox"/> Technology Provider              |
| <input type="checkbox"/> Accounting Firm        | <input type="checkbox"/> Investment Banking        | <input type="checkbox"/> Other (specify) _____            |
| <input type="checkbox"/> Broker                 | <input type="checkbox"/> Law Firm                  | _____   |

### Types of Apartments Provided/Service: (Please check all that apply)

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Affordable Housing - LIHTC                                       | <input type="checkbox"/> Corporate Housing   | <input type="checkbox"/> Upscale/Luxury Housing |
| <input type="checkbox"/> Affordable Housing - Not LIHTC<br><i>(Government Subsidized)</i> | <input type="checkbox"/> Market-Rate Housing | <input type="checkbox"/> Workforce Housing      |
|   | <input type="checkbox"/> Student Housing     |   |

### Geographic Area of Operation:

- |                                       |                                  |   |
|---------------------------------------|----------------------------------|---|
| <input type="checkbox"/> National     | <input type="checkbox"/> South   | <input type="checkbox"/> Southwest                        |
| <input type="checkbox"/> Northeast    | <input type="checkbox"/> Midwest | <input type="checkbox"/> Just one state. If so, which one |
| <input type="checkbox"/> Mid-Atlantic | <input type="checkbox"/> West    | _____   |

Membership dues in the National Multifamily Housing Council are not deductible for income tax purposes as a charitable contribution, but a portion may be deductible as a business expense or an expense incurred in the production of income. Membership benefits subject to change.

## Individual Profile (Lead Contact)

The following information will be used to better target the information NMHC sends you. It will also be included in our Members Only online membership directory to allow other NMHC members to search for colleagues in related lines of business.

Name		
Title		
Company		
Mailing Address		
City	State	Zip (9 Digits)
Telephone Number	Fax Number	
E-mail Address (required)		
Assistant's Name		
Assistant's Telephone Number	Assistant's Fax Number	
Assistant's E-mail Address		

### Areas of Interest/Expertise: *(Please check all that apply)*

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> Acquisitions/Dispositions                                  | <input type="checkbox"/> Fair Housing                          | <input type="checkbox"/> Public Relations/Communications   |
| <input type="checkbox"/> Affordable Housing - LIHTC                                 | <input type="checkbox"/> Finance - Affordable Properties       | <input type="checkbox"/> Public Service                    |
| <input type="checkbox"/> Affordable Housing - Gov't Subsidized                      | <input type="checkbox"/> Finance - Market Rate Properties      | <input type="checkbox"/> Research/Demographics             |
| <input type="checkbox"/> Building Codes   | <input type="checkbox"/> Green Building/Sustainability         | <input type="checkbox"/> Risk Management/Insurance         |
| <input type="checkbox"/> Construction   | <input type="checkbox"/> Housing Policy                        | <input type="checkbox"/> Social Media                      |
| <input type="checkbox"/> Development/Land Use                                       | <input type="checkbox"/> Human Resources/Labor Policy          | <input type="checkbox"/> Student Housing                   |
| <input type="checkbox"/> Energy   | <input type="checkbox"/> Marketing/Leasing                     | <input type="checkbox"/> Tax Issues                        |
| <input type="checkbox"/> Environmental Compliance<br><i>(Lead Paint, Mold, Etc)</i> | <input type="checkbox"/> Mixed-Use Properties                  | <input type="checkbox"/> Technology/Information Management |
| <input type="checkbox"/> Equity (Private & Institutional)                           | <input type="checkbox"/> Property Operations                   | <input type="checkbox"/> Telecommunications                |
|   | <input type="checkbox"/> NMHC Political Action Committee (PAC) | <input type="checkbox"/> Workforce Housing                 |

### Types of Apartments Provided/Service: *(Please check all that apply)*

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Affordable Housing - LIHTC                                       | <input type="checkbox"/> Corporate Housing   | <input type="checkbox"/> Upscale/Luxury Housing |
| <input type="checkbox"/> Affordable Housing - Not LIHTC<br><i>(Government Subsidized)</i> | <input type="checkbox"/> Market-Rate Housing | <input type="checkbox"/> Workforce Housing      |
|   | <input type="checkbox"/> Student Housing     |   |

### Do You Want Your E-mail Address to Appear in our Members Only Online Directory?

*(Non-members will not be able to access this information)*

- Yes    No

## Individual Profile (Alternate Contact)

The following information will be used to better target the information NMHC sends you. It will also be included in our Members Only online membership directory to allow other NMHC members to search for colleagues in related lines of business.

Name		
Title		
Company		
Mailing Address		
City	State	Zip (9 Digits)
Telephone Number	Fax Number	
E-mail Address (required)		
Assistant's Name		
Assistant's Telephone Number	Assistant's Fax Number	
Assistant's E-mail Address		

### Areas of Interest/Expertise: *(Please check all that apply)*

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> Acquisitions/Dispositions                                  | <input type="checkbox"/> Fair Housing                          | <input type="checkbox"/> Public Relations/Communications   |
| <input type="checkbox"/> Affordable Housing - LIHTC                                 | <input type="checkbox"/> Finance - Affordable Properties       | <input type="checkbox"/> Public Service                    |
| <input type="checkbox"/> Affordable Housing - Gov't Subsidized                      | <input type="checkbox"/> Finance - Market Rate Properties      | <input type="checkbox"/> Research/Demographics             |
| <input type="checkbox"/> Building Codes   | <input type="checkbox"/> Green Building/Sustainability         | <input type="checkbox"/> Risk Management/Insurance         |
| <input type="checkbox"/> Construction   | <input type="checkbox"/> Housing Policy                        | <input type="checkbox"/> Social Media                      |
| <input type="checkbox"/> Development/Land Use                                       | <input type="checkbox"/> Human Resources/Labor Policy          | <input type="checkbox"/> Student Housing                   |
| <input type="checkbox"/> Energy   | <input type="checkbox"/> Marketing/Leasing                     | <input type="checkbox"/> Tax Issues                        |
| <input type="checkbox"/> Environmental Compliance<br><i>(Lead Paint, Mold, Etc)</i> | <input type="checkbox"/> Mixed-Use Properties                  | <input type="checkbox"/> Technology/Information Management |
| <input type="checkbox"/> Equity (Private & Institutional)                           | <input type="checkbox"/> Property Operations                   | <input type="checkbox"/> Telecommunications                |
|   | <input type="checkbox"/> NMHC Political Action Committee (PAC) | <input type="checkbox"/> Workforce Housing                 |

### Types of Apartments Provided/Service: *(Please check all that apply)*

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Affordable Housing - LIHTC                                       | <input type="checkbox"/> Corporate Housing   | <input type="checkbox"/> Upscale/Luxury Housing |
| <input type="checkbox"/> Affordable Housing - Not LIHTC<br><i>(Government Subsidized)</i> | <input type="checkbox"/> Market-Rate Housing | <input type="checkbox"/> Workforce Housing      |
|   | <input type="checkbox"/> Student Housing     |   |

### Do You Want Your E-mail Address to Appear in our Members Only Online Directory?

*(Non-members will not be able to access this information)*

- Yes    No

# A Guide to Your NMHC Member Benefits

---

## NMHC Core Benefits

Visit [www.nmhc.org](http://www.nmhc.org) for full information

*To update your individual profile or retrieve your password, please visit [www.nmhc.org](http://www.nmhc.org). To update your firm's profile, you must be logged in as either the lead or alternate membership representative.*

- Attendance at the NMHC Annual Meeting (registration allotment varies based upon membership levels).
- Reduced registration fees of \$600 for NMHC industry-wide conferences, including NMHC Apartment Strategies Outlook Conference, NMHC Student Housing Conference & Exposition, and NMHC OPTECH Conference & Exposition.
- Eligible to attend NMHC Members-Only Meetings and Forums.
- Eligible to participate on NMHC Committees.
- Eligible to participate as speakers and panelists at NMHC meetings and conferences.
- Member firms eligible to become NMHC Sponsors (Chairman's Circle, Friends of the Council).
- Receipt of NMHC newsletters *Apartment Wire*, *Multifamily Markup*, *Market Trends*, and *Research Notes*.
- Access to the comprehensive NMHC Knowledge Library of regulatory guidance, white papers, benchmarking surveys, research, and NMHC Annual List of the Top 50 Apartment Owners & Managers.
- Consultation with NMHC's professional staff for guidance on substantive and business opportunity questions.
- Free listings in the NMHC Online Membership Directory and Directory of Business and Service Providers.
- Reduced price job postings (and free internship postings) on the NMHC Online Career Center.

## Additional Benefits Per Membership Level

### **Executive Committee** – (\$20,000 annually – *by invitation only*)

- Three exclusive peer-to-peer roundtables per year.
- Attendance at the NMHC Annual Meeting, with three complimentary registrations and one at a \$700 reduced registration fee for a maximum of four company representatives.
- Three complimentary registrations each for the NMHC Spring Board Meeting, and NMHC Fall Board of Directors and Advisory Committee Meeting.
- Three complimentary registrations for all other NMHC industry-wide conferences, meetings, and forums, including NMHC Apartment Strategies Outlook Conference, NMHC Student Housing Conference & Exposition, and NMHC OPTECH Conference & Exposition.
- Serve as officers of NMHC and are eligible to chair NMHC committees.
- Attend private events with national leaders of government and business.
- Represent NMHC before Congressional committees and on White House task forces.
- Eligible to attend VIP events and luncheons.
- Eligible for Photo Opportunities.

## A Guide to Your NMHC Member Benefits—Continued

### Additional Benefits Per Membership Level

#### Board of Directors – (\$15,000 annually – **\$10,000 for introductory year**)

- Attendance at the NMHC Annual Meeting, with three complimentary registrations and one at a \$700 reduced registration fee for a maximum of four company representatives.
- Three complimentary registrations for the NMHC Spring Board Meeting, and NMHC Fall Board of Directors and Advisory Committee Meeting.
- One complimentary registration for all other NMHC industry-wide conferences, meetings, and forums, including NMHC Apartment Strategies Outlook Conference, NMHC Student Housing Conference & Exposition, and NMHC OPTECH Conference & Exposition.
- Serve as officers of NMHC and are eligible to chair NMHC committees.
- Attend private events with national leaders of government and business.
- Represent NMHC before Congressional committees and on White House task forces.
- Gain access to NMHC’s full membership list for two mailings per year.

#### Advisory Committee – (\$5,000 annually)

- Attendance at the NMHC Annual Meeting, with two complimentary registrations and one at a \$700 reduced registration fee for a maximum of three company representatives.
- Three complimentary registrations for the NMHC Fall Board of Directors and Advisory Committee Meeting.
- Gain access to NMHC’s full membership list for one mailing per year.

### Membership Dues and Meeting Registration Fee Structure

Membership Level	Executive Committee	Board of Directors	Advisory Committee	Non-Member
<b>Annual Dues</b>	\$20,000	\$10,000 1st Year; \$15,000	\$5,000	N/A
<b>Annual Meeting Complimentary Attendee Limit</b> <i>(Members Only)</i>	3	3	2	N/A
<b>Annual Meeting Attendees Permitted with \$700 Registration Fee</b> <i>(Members Only)</i>	1	1	1	N/A
<b>Spring Board Meeting</b> <i>(Executive Committee and Board Members Only)</i>	3	3	0	N/A
<b>Fall Board &amp; Advisory Committee Meeting</b> <i>(Executive Committee, Board and Advisory Committee Members Only)</i>	3	3	3	N/A
<b>Policy for Forums</b> <i>(Members Only)</i> Limit of six per firm per Forum <ul style="list-style-type: none"> <li>• Research Forum</li> </ul>	3 complimentary; Add'l attendees \$600	1 complimentary; Add'l attendees \$600	No complimentary; Add'l attendees \$600	N/A
<b>Policy for Conferences</b> <i>(Members and Non-Members)</i> Unlimited number per Company <ul style="list-style-type: none"> <li>• Apartment Strategies Outlook Conference</li> <li>• Student Housing Conference &amp; Exposition</li> <li>• OPTECH Conference &amp; Exposition</li> </ul>	3 complimentary; Add'l attendees \$600	1 complimentary; Add'l attendees \$600	No complimentary; Add'l attendees \$600	\$1,200 each