

Agenda At-A-Glance

(Subject to change; As of October 2, 2026)

Monday, October 19

11:30 AM – 6:00 PM	Registration
11:30 AM – 6:00 PM	Health Room
11:30 AM – 6:00 PM	NMHC HQ
Noon – 1:30 PM	Student Housing C-Suite Executive Conversation (<i>Invitation only</i>)
Noon – 6:30 PM	The Clubhouse <i>Where deals get done — and scores get settled.</i> The hub for meals, receptions, and peer networking — and home to The Clubhouse Challenge. Pick up your scorecard, take a swing on the golf simulator, connect with partners and colleagues, and compete for prizes throughout the conference. The further under par you go, the better your shot at the prize pool.
2:00 -5:00 PM	Opening Plenary: Student Housing Dynamics and Market Outlook <i>The conference opens with a strategic view of the forces shaping student housing in America. Through an executive conversation, macroeconomic insights and a keynote perspective, this plenary examines the demographic, political, economic and market dynamics influencing student housing demand—and what they mean for industry leadership, research and innovation.</i>
2:00 – 2:15 PM	Welcome & Introductions Speaker: Sharon Wilson Géno, President, NMHC
2:20 – 3:10 PM	Economic Outlook and Market Performance The student housing transaction market is moving again — but deal structures, pricing, and the players at the table look different than they did three years ago. This executive conversation examines the deals making news today: where capital is being deployed, what's driving buyer and seller motivation, how assets are being priced in the current environment, and what transaction volume and structure reveal about where the market is headed. Moderator: Caitlin Sugrue Walter, SVP, Head of Research and Innovation, NMHC Speakers: Tyson Huebner, Director of Institutional Research, Yardi Matrix

Ryan Lang, Executive Vice Chairman, Head of Student Housing, Newmark
Arben Skivjani, Deputy Chief Economist and Director of Forecasting, RealPage

3:15 - 4:10 PM

Student Housing Investment in Transition: Fund Structures, Capital Partners and Market Opportunity

Moderator:

Tim Bradley, Founder, TSB Capital Advisors

Speakers:

Sam Atari, Managing Director, Investments, Kayne Anderson

Michael Erickson, Managing Director, Investments, Greystar

JD Goering, Senior Vice President of Acquisitions, Landmark Properties

John Jacobs, Global Head of Capital Markets, GSA

4:15 - 5:00 PM

Keynote

Keynote Speaker:

Mischa Fisher, Chief Economist, Zillow

Moderator:

Sharon Wilson Géno, President, NMHC

5:00 - 6:30 PM

Opening Reception in The Clubhouse

Tuesday, October 20

7:45 AM - 5:00 PM

Registration

7:45 AM - 5:00 PM

Health Room

7:45 AM - 5:00 PM

NMHC HQ

8:00 - 9:00 AM

Breakfast Social

8:15 - 9:15 AM

Breakfast Briefing & View from Washington

NMHC and RETTC staff provide a satellite view of the constantly shifting federal legislative, regulatory, research and technology policy landscape, helping attendees understand what is happening in Washington and why it matters for the industry.

Speakers:

Matthew Berger, SVP and Head of Policy, NMHC

Dave Borsos, VP of Capital Markets and Student Housing, NMHC

Daria Dudzinski, Director of Advocacy, RETTC

Caitlin Sugrue Walter, SVP and Head of Research and Innovation, NMHC

9:00 AM – 4:30 PM

The Clubhouse

9:25 AM – Noon

Morning General Session: The State of Student Housing

9:25 AM

Introductions

9:30 – 10:25 AM

Student Housing Executive Panel

The executives leading student housing's largest platforms have a front-row view of where the sector stands and where it's headed. This conversation brings together chief executives from across the ownership, development, and operations landscape for a candid discussion on capital strategy, portfolio positioning, and what it takes to lead through an evolving market.

Moderator:

Christopher Epp, Managing Director, Walker & Dunlop

Speakers:

Justin Gronlie, Co-Head of Education Transactions – North America, Harrison Street Asset Management

Avi Lewittes, CIO, The Scion Group

Marc Lifshin, CEO and Founder, Core Spaces

Porter McDonald, Senior MD Investments, Landmark Properties

Alex O'Brien, CEO, Cardinal Group

10:30 – 11:15 AM

What Students Want: Resident Expectations and the Student Housing Operating Model

Today's students arrive with evolving expectations around housing, affordability, wellness, technology and community. As demographic and consumer preferences continue to shift, operators are reexamining what drives satisfaction, retention and long-term value in the student living experience. This session explores the emerging behaviors and expectations shaping student housing demand.

Moderator:

Miles Orth, Executive Vice President and COO, Campus Apartments

Speakers:

Adam Byrley, Chief Operating Officer, Preiss
Jenna Giamba, Director, Operations, Cardinal Group

Chris Johnson, Chief Operating Officer, University Partners

Stacey Lecoche, Division President, Asset Living

11:15 AM – Noon

Market Snapshot: Investment Strategies in Light of Sector Change

Student housing continues to attract institutional capital, but investors are navigating shifting fundamentals from enrollment trends and supply pipelines to interest rates and construction costs.

This session takes a broader view of where the market stands today: how institutional and private capital is sizing up the sector, where development activity is accelerating or pulling back, and how operators and investors are positioning platforms for the cycle ahead.

Moderator:

Peter Katz, Executive Managing Director
Investment, Institutional Property Advisors
(IPA), a division of Marcus & Millichap

Speakers:

Evan Baum, Principal, Ares Management
Corporation

Susan Folckemer, Chief Investment Officer,
Preiss

Greg Martini, SVP, Head of Acquisitions,
Cardinal Group Investments

Brendan Miller, Chief Investment Officer -
Student Housing, Core Spaces

Kyle Nemeroff, Managing Director,
Timberline Real Estate Ventures

Noon – 1:30 PM

Lunch Social

2:00 – 4:30 PM

Afternoon General Session: The Future of Housing

2:00 – 2:45 PM

The Enrollment Pipeline and the Future of Campus Demand

College enrollment trends are reshaping the demand outlook for student housing, but the effects vary across institutions, markets and student populations. As demographic headwinds, graduate enrollment, international student growth and university strategy continue to evolve, operators and investors are reassessing where demand is strengthening, where it may soften, and how those shifts should inform development pipelines, asset positioning, and long-term investment strategy.

Moderator:

Wes Deese, Founder & CEO, Student
Housing Insight

Speakers:

Tom Errath, Managing Director, Head of
Research, Harrison Street

Patrick Lane, Research, Western Interstate
Commission for Higher Education (WICHE)

Julie Skolnicki, Sr. Managing Director, Head
of University Partnerships, Greystar

2:50 – 3:40 PM

**Portfolio Intelligence: Navigating Alpha and Beta in Student
Housing Investment**

As market conditions continue to evolve, the most sophisticated student housing platforms are sharpening their portfolio management discipline scrutinizing asset performance, stress-testing hold strategies, and finding operational levers to protect and grow NOI. This session brings together capital allocators and

operators for a candid conversation on how they're evaluating their portfolios today and positioning for what comes next.

Moderator: **Theodora Leatherman**, Managing Director, JLL

Speakers: **Clayton Merritt**, EVP, Investments and Portfolio Intelligence, The Scion Group
Michael Holloway, Chief Investment Officer, GMH Communities
Loren King, CEO and Founder, Trintas Ventures
Brian Dinerstein, Chief Executive Officer, The Dinerstein Companies

3:45 -4:30 PM

Building Better: The Next Generation of Housing Delivery

Advances in planning, design collaboration, industrialized construction, digital workflows and public-private partnerships are changing how housing is delivered in an increasingly complex environment. This session explores how leading developers are redesigning the development process itself—from site selection and entitlement through construction and delivery—and examines which innovations are likely to shape the next generation of housing.

Moderator: **Robin Bellerby**, Chief Architecture Officer, Humphreys & Partners

Speakers: **Jonathan Delcambre**, Regional Residential Practice Area Leader, Gensler
Josh Kassing, Managing Principal, Mary Cook Associates
Jeff Teetsell, Senior Managing Director, Debt Investments, Kennedy Wilson
Christopher Kott, Chief Investment Officer, LV Collective

4:30 PM

Closing Remarks

Speakers: **Matthew Berger**, SVP and Head of Policy, NMHC
Dave Borsos, VP of Capital Markets and Student Housing, NMHC

4:30 – 5:30 PM

Networking Reception (*On the Lawn*)

Wednesday, October 21

8:30 – 9:45 AM

Closing Breakfast Social